



October 1, 2024

LAX Airfield Permits Office
Attention: Contracts Administrator
P.O. Box 92216
Los Angeles, CA 90009-2216

Subject: Letter of Intent

Roadie, Inc. has been contracted by Southwest Airlines. The contract number between Roadie, Inc. and Southwest Airlines is CW2353371 - Roadie_BAGGAGE COURIER SERVICES AGREEMENT_2024. The contract began on 5/1/24 and will terminate on 4/30/27 (or, until cancellation by either party upon 60 day written notice).

Under this contract, Roadie manages mishandled baggage delivery services for Southwest Airlines from numerous airports across the United States. The duties Roadie performs are as follows:

- Via our proprietary software and applications, Roadie manages the logistics of the performance of the baggage courier services for Southwest Airlines.
- Crowdsourced drivers use Roadie's mobile application to complete pickup and delivery functions.
- Southwest Airlines Baggage Service Office agents and corporate employees use Roadie's technologies to obtain real-time visibility into the status of baggage deliveries.

Southwest Airlines has requested that Roadie provide our baggage delivery services from LAX, thus our request to obtain a Non-Exclusive License Agreement from Los Angeles World Airports.

The services will be performed at:

- Southwest Airlines Baggage Service Office within the airport

Pedestrian access to the Airport Operations Area (AOA) is not required to perform the duties of the contract.

Tools/equipment will not be used to fulfill contractual obligations, therefore, vehicle access to the airfield is not required. Crowdsourced drivers' vehicles are street licensed.

Security badges will not be required, thus we will not have a designated authorized security badge signer.

We will not be required to obtain an MVOP.

We will not have employees working at LAX, thus we are not requesting any badges.

Roadie, Inc.
300 Peachtree St. NE., Ste. CS2 #3055
Atlanta, GA 30308
www.roadie.com



Estimated Annual Revenue from the contract services provided is \$45,000.

If you require any additional information, please contact Matt Finger, Head of Customer Experience, at 404-310-3139 or mfinger@roadie.com.

Respectfully,

Marc Gorlin
CEO
404-983-2404