

Attn: Enrollment Coordinator LAX Security Badge Office P. O. Box 92216 Los Angeles, CA 90009-2216

Subject: Letter of Intent Enrollment in the LAX Security Badge Program

To whom it may concern:

Total Safety Supplies & Solutions is in agreement with United Airlines to provide vendor managed inventory services (VMI) and bin stocking labor to support the operations of United Airlines at LAX. The contract is currently being reviewed/executed by United's management.

The duties to be performed are as follows:

- Weekly inventory of agreed upon products
- Delivery of products to the agreed upon locations
- Stocking of products to the corresponding bin at each location
- General housekeeping associated with bin stocking program

The services will be performed at:

- Terminal 7
- Hangars (6010 Avion Drive)
- Offices (6010 Avion Drive)
- Ground Service Maintenance (6020 Avion Drive)
- United Maintenance Base

• Equipment will be used to fulfill contractual obligations, therefore, vehicle access to the airfield is required. Vehicles are street licensed.

Our designated authorized signer is Derick Teng - Vice President Business Development: Transportation.

Job titles for our employees include:

- VP Business Development
- Outside Sales

We are requesting 3 badges.

W... to ensure the safe Wellbeing of Workers Worldwide®

If you require any additional information, please contact:

Derick Teng VP Business Development 707-731-7150 Derick.teng@totalsafety.com

Garret Colonna Outside Sales 925-330-7817 Garret.colonna@totalsafety.com

Rick Hodgin Outside Sales 714-273-3217 Rick.hodgin@totalsafety.com

Respectfully, U Derick Teng

Vice President Business Development: Transportation 707-731-7150

₩... to ensure the safe Wellbeing of Workers Worldwide.®