## **Getting a License Agreement**

Charter Party Carrier operations to and from LAX





### What is a NELA?

#### Non-Exclusive License Agreement (NELA)

- A NELA is a contract to provide commercial ground transportation services at LAX. Every commercial ground transportation operator providing services at LAX must have a valid NELA on file with Los Angeles World Airports.
- Without this authority, and valid LAX permit on the vehicle, the operator is subject to citation and vehicle impound.



#### How to get a NELA – Required Documents

In the following slides, we will review each document required to apply for a NELA at LAX:

- 1. Corporate Documents
- 2. Fictitious Business Name Statement (FBNS), if applicable
- 3. California Public Utilities Commission (CPUC) Certificate
- 4. City of Los Angeles Business Tax Registration Certificate (BTRC)
- 5. Valid DMV Registration(s) for each vehicle

All **MUST** be current and active. The legal and operating name **MUST** be identical on each document (i.e. spacing, punctuation, etc.).



#### **1. Corporate Documents**

The corporate documents to submit depends on your type of business

- Sole Proprietor (Not registered)
  - No corporate documents necessary if using legal, personal name only
- Partnership
  - Submit copy of Partnership Agreement-maximum 3 partners
- Limited Liability Company (LLC)\*
  - Submit Articles of Organization, and
  - Submit Statement of Information (list of all members)
- Corporation (Inc.)\*
  - Submit Articles of Incorporation, and
  - Submit Statement of Information (list of all officers)

Visit the CA Secretary of State site: https://www.sos.ca.gov/business-programs/business-entities/forms/



\* **IMPORTANT:** LLC and Inc. documents MUST have seal stamped to verify they are approved and on file with the California Secretary of State. Members/Officer names MUST be identical to listing with the California Public Utilities Commission (CPUC).

#### **SAMPLES – Corporate Documents**

Documents submitted **MUST** have official **California** Secretary of State stamp showing file number and filing date







The Statement of Information(SOI) submitted must list the names of all officers; *not just the renewal statement*.

**IMPORTANT:** Names, officer titles and address listed **MUST** match those listed with the CPUC.

#### 2. Fictitious Business Name Statement (FBNS)

If you operate using a name other than the legal name, you must submit a copy of the FBNS with the NELA application.

Examples:

- Sole proprietor Joe Jonas doing business as (DBA) *Jonas Brothers Limousine*
- Jonas LLC DBA Jonas Brothers Top Service
- Jonas Brothers Inc. DBA Bro Service

If you use only your full legal name in your operations, this FBNS is not required.



#### **SAMPLE - Fictitious Business Name Statement**

AME: SUSAN ANN	SMITH				REGISTRAR-RECORD	EN/ COUNTY CLERK
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Articles of incorporation of	Organization Numbe	n (if applicable): Al #ON			_	
*** REGISTERED	OWNER(C)-					
1. SUSAN ANN S			2.			
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***** The date reg	istrant commerce	ad to transact business	under the fictitious bu	siness name or names	listed above on3 Insert NR above if your herver/1	/1/2009
		I declare that all	information in t	his statement is t	rue and correct.	
		rant who declares as	true information whi	ich he or she knows to	be faise is guilty of a c	;rime.)
REGISTRANT/CORPILIC	OWE (PRINT) SU	SAN ANN SMITH		TITLE_OW	NER	
REGISTRANT SIGN		Susan Sm	the IF CORP OF	R LLC, PRINT NAME_		
If corporation, a	so print corpo	orate title of officer	r. If LLC, also pri	nt title of officer or	manager.	
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DEAN C. LO Rev. 01/2013		208, NORWALK, CA 90651		: (902) 402-2177	WEB ADDRESS	LAVOTE.NET

Document submitted **MUST** be stamped as filed with the **Los Angeles** County Clerk's Office

#### 2. Fictitious Business Name Statement (FBNS)

NOTICE: Due to the ongoing COVID-19 health crisis, LA County Clerk's office is accepting Fictitious Business Name Statements for filing through the mail ONLY at this time.

Mail requests are only processed at the Norwalk headquarters:

Los Angeles County Registrar-Recorder/County Clerk 12400 Imperial Hwy., Room 1201 Norwalk, CA 90650 1(800) 815-2666

For more information, visit:

https://lavote.net/home/county-clerk/fictitious-business-names/general-info



### **3. CPUC Certificate**

You must have a Charter Party Certificate from the California Public Utilities Commission (CPUC).

https://www.cpuc.ca.gov/tcpforms/

https://tcportal.cpuc.ca.gov/TCP/s

	[				
C Certificate	STATE OF CALIFORNIA PUBLIC UTILITIES COMMISSION 806 Van Ness Aventus San Francisco, CA \$4102-3298	GAV	IN NEWSOM, Governor		
	cu	SS B CHARTER-PARTY CERTIFICATE			
	EXPIRES C	ON JUNE 2, 2022 - SEE PARAGRAPH (11)			
ive a Charter Party	CERTIFICATE NO. TOP				
rom the California Public nmission (CPUC).	TERMINAL: The above-named Carrier, having made written application to the Public Utilities Commission of the State of California for a certificate to operate as a CHARTER-PARTY CARRIER OF PASSENGERS, pursuant to Sections 5351 through 5420 of the Public Utilities Code, is granted this certificate autonizing the transportation of passengers by motor vehicle over the public highways of the State of California as a CHARTER-PARTY CARRIER OF PASSENGERS, as defined in said Code, subject to the following conditions:				
w.cpuc.ca.gov/tcpforms/	<ol> <li>This certificate is issued pursuant to Pub of no more than 125 air miles from the ho only to vehicles seating 10 or fever, inclu</li> <li>No vehicle or vehicles shall be operated damage insurance policy or usery bond</li> <li>Said Carrier shall comply with all Commin operations of said Carrier including Gene Transportation Reimbursement Fee requi</li> <li>All vehicles operated under this certificate Section of the california Highway Patol. equipment list on file with this Commissis of the date the vehicle is pulied to or pulle</li> <li>This certificate is subject to amendment, and in Commission Resolutions FE-498,</li> <li>This certificate may not be sold, assigne authorization.</li> <li>This certificate does not authorize the Ca operation is authorized by the airport autility</li> </ol>	applies and property werning the on the arrier Safety 's most recent thin ten days tic Utilities Code nmission rt unless such			
Submit a copy of your CPUC Charter Party Certificate	<ul> <li>(b) The use of top lights and/or taxi meters in all vehicles operated under this certificate is prohibited (D 82-05-069).</li> <li>(10) Relocation of terminal is permitted upon notification to the Commission. However, any relocation and/or addition of terminal outside the 125-air mile limit requires a new certificate and 32-04 notice/publication.</li> <li>(11) This certificate expires June 2, 2022. It may be renewed every three (3) years upon submission and approval of a renewal application should be submitted 90-days prior to the expiration date.</li> <li>Dated this 19th day of April, 2019</li> </ul>				
	BY Juff Kasman Jeff Kasmar Program Manager, Consumer Protection and	Enforcement Division			
		1016			
You must have <b>ACTIVE</b> statu Verify your status at:	IS.	HOME Enter Carrier Name,	<u>Q</u> Search		
		Comme and	CALIFORNIA		

**Public Utilities Commission** 

g in / Regist



#### 4. City of Los Angeles Business Tax Registration Certificate (BTRC)

Your business **MUST** register with the City of Los Angeles, Office of Finance.





#### 4. City of Los Angeles Business Tax Registration Certificate (BTRC)

If you do not have a BTRC, you may register your business online with the City of Los Angeles by utilizing the <u>Online New Business Registration</u> service.

Apply online at <a href="https://latax.lacity.org">https://latax.lacity.org</a>



Scroll down to Online Services Business Registration





#### 5. Valid Vehicle Registration

Each vehicle MUST have valid DMV registration and be filed with the CPUC.



Submit a copy of the valid DMV registration for each vehicle. The company name **MUST** be listed as registered owner.

Your vehicle(s) **MUST** be filed with the CPUC using Form PL664

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CALIFORM	VIA HIGHWAY	PATROL	RECO	MME	NDATION (FO	OR CHP USE (	ONLY)			
						Approval	Denial	Other		
	Signature			(	Date	Remarks:				
	Division									



#### 5. Vehicle Registration



The "Owner" listed on the registration may be any of the following:

- Company's Legal Name or DBA
- Name of Owner/Sole Proprietor
- Name of Managing Member of LLC (If applicable)
- Name of Officer of Inc. (If applicable)

Other entity names are not accepted.



#### How to get a NELA – Required Documents

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- 5. Valid DMV Registration(s) for each vehicle

Once you have obtained all required documents, have them ready in digital form (pdf or jpg) to begin the online application process.



#### **NELA Online Application**

Once you have obtained all required documents, have them ready in digital format (pdf or jpg) and begin the online application process at <a href="http://lax.to/Permits">http://lax.to/Permits</a>



pply for a Non-Exclusive License Agreement or Prepaid Invoices Agreement

round Transportation oplicant	Ground Transportation Applicant
ompany Information	Rules and Regulations
equired Documents shicles	All applicants must abide by the LAX Ground Transportation Rules and Regulations.
<u>ıbmit Page</u>	New Applicant
	Welcome to the Los Angeles World Airports Ground Transportation Application site.
	Here you can apply for a Non-Exclusive License Agreement (NELA) to conduct commercial ground transportation Charter-Party Carrier (TCP), Passenger Stage Corporation (PSC), or Courtesy Vehicle Transportation Services at Los Angeles International Airport (LAX).
	Here you may also apply for the TCP prepayment/invoicing program.
	This site will guide you through the process of renewing your NELA or applying for a Pre-paid Invoice. Once your application has been submitted, you will receive email updates on the status via the email address we have on file for you.
	Before you get started on the application process, please enter your name and email so that you can return to this application if you decide to save your progress and return to complete it at a later time.
	Select the type of ground transportation service you want to apply for. Then select next page (right arrow) to continue or use the left navigation menu to select "Company Information."



## **Applicant Information**

1.	Enter your name and email		Apply for a Non-Exclusive License Agreement or Prepaid Invoices Agreement	
	address.	Ground Transportation Applicant	Ground Transportation Applicant	$\overline{\ominus}$
	Reason for Form: select "Non-Exclusive License Agreement"	Company Information Required Documents Vehicles Submit Page	Rules and Regulations           All applicants must abide by the LAX Ground Transportation Rules and Regulations.           New Applicant           Welcome to the Los Angeles World Airports Ground Transportation Application site.           Here you can apply for a Non-Exclusive License Agreement (NELA) to conduct commercial ground transportation Charter-Party Carrier (TCP), Passenger Stage Corporatis (LAX).           Here you may also apply for the TCP prepayment/invoicing program.           This site will guide you through the process of renewing your NELA or applying for a Pre-paid Invoice. Once your application has been submitted, you will receive email up	
			Before you get started on the application process, please enter your name and email so that you can return to this application if you decide to save your progress and ret Select the type of ground transportation service you want to apply for. Then select next page (right arrow) to continue or use the left navigation menu to select "Company Name * ③ Intel is a neglect for Email * ③ This is a neglect for	
		https://www-us-gov.intelledox.com/P	Reason For Form *  Non-Exclusive License Agreement O Pre-paid Invoice This is a resulted fact roduce/witatd/#71894e3-19fe-48cb-9c7a-835x9656/files/#void	Э
				Click Э to save information

and move to the next screen.

Green check indicates this section of the application is complete.







#### 3. State/Federal Authority: select TCP and enter in your CPUC certificate number

Ground Transport	Company Information	${}$
Company Information	Application Type:	
Required Documents Vehicles Submit Page	Business Type	
	Type of Operator	
	State/Federal Authority	$(\mathbf{\hat{T}})$
	● TCP ○ PSC/MCC	
	Number ③	
	Operating Name	
	Type of Business	۲
	Company Contacts	( )
	Application Signer	
		$\Theta$
		Click
		and move to the next section.



4. Busine	ss Legal Name: enter yo	ur legal business name		
	Operating Name			(  arrow )
	Operating Name			
	Business Legal Name *			
1	Business Operating Name (DBA-Doing Business As)		5. Busin	ess Operating Name: enter your
	Business Location Address 1 *		opera	ting name (i.e. DBA-doing business as)
	Business Location Address 2		lf you	r Operating Name is exactly the same
	City *		as you	ur Business Legal Name or you do not
	State *		have	a DBA, leave the line blank. Otherwise
	Zip Code *		the ap	oplication will be rejected.
	Business Phone Number *			
	(###) #########			
	Business Email *			
	Business Tax Registration Certificate Number *			
	#######################################			

#### 6. Type of Business: indicate the legal formation of the company

Туре	of Business								
⊖ In	O Individual/Sole Proprietor O Partnership 🖲 Limited Liability Company (LLC)/Limited Partnership (LP) O Corporation								
Was	Was the LLC/LP Formed outside of California *								
⊖Ye	es 💿 No								
Bus	iness Legal Name								
lf	this LLC has only one member, you may enter the same name twice but with t	wo different titles							
Man	aging Members								
	First Name	Last Name	Title	Email ③					
	lan	Ong	President	✓ iong@lawa.org					
	Chau	Nguyen	Chief Executive Officer	✓ cmnguyen@lawa.org					
A	Add Business Member Remove Business Member								

Partnerships, LLC/LPs and Corporations must list at least two members/officers from the Statement of Information and <u>two</u> unique emails.



#### 7. Contact Names

The Contract Issues contact name will be the primary contact for the License Agreement and airport operations.

mpany Contacts	$(\mathbf{r})$
Contract Issues	⊘ ⊙
□ First Name *	
Mai	
Last Name *	
Ride	
Title	
O Ms. O Miss O Mrs. O Mr. O Other	
Address 1 *	
1 World Way	
Address 2	
City *	
Los Angeles	
State *	
CA	
Zip *	
90045	
Phone	<i>Finance and Operations contact names are optional.</i>
4246466460	
Email	
MaiRide@lawa.org	If different from the Contract contact, enter
Add Contract Contact Remove Contract Contact	
	Finance/Billing contact name and information and er
Finance Issues	
Permit/Operations Issue	Operations/Permits contact information.



### **Company Information – Remove Contact**

	Company Contacts	$\odot$
7. *Contact Names	Contract Issues	<ul> <li>⊙ ()</li> </ul>
To remove a contact entry, check the box in the upper left and click "Remove Contact"	First Name *         Mai         Last Name *         Ride         Title         O Mis O Mrs O Mrs O Other         Address 1 *         1 World Way         Address 2         City *         Los Angeles         State *         CA         Zip *         90045         Phone         1246466400         Email         Maildide@Max.org         Add Contract Contact         Renove Contract Contact	
		noval of Finance and Operatior nes may be done in the same w

contact

The non-refundable application fee will be collected after the entire online application is finished.

#### 8. Application Signer

Application Signer	<ul><li></li></ul>
Los Angeles uses DocuSign E-Signature for the signing of the Ground Transportation Application and the collection of fees.	
Signer Full Name * 🕲	
Mr. Ian Ong	
Signer Email Address * ®	
liong@lawa.org	
Signer Title ®	
President	

This signer should be authorized to submit the application on the company's behalf.

Click  $\bigcirc$  to save information and move to the next screen.

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### **Required Documents**

9. Upload the pdf or jpg digital copy of each required document listed.

	Home Apply for a Non-Exclusive License Agreement or Prepaid Invoices Agreement		Log Out
plicant mpany Information quired Documents	Required Documents These are the documents that are required to be uploaded with your application. Vehicle registrations are uploaded on the Vehicles page.		$\textcircled{}{3} \textcircled{}{3} \textcircled{}{3}$
hides bmit Page	Application Type: NELA		
	Business Type CORPORATION		
	Documents to be uploaded		
	CPUC Certificate *	Corporate Statement of Information *	
	Upload	Upload	
	U Snow Sample Business Tax Registration Certificate *	Articles of Incorporation	
	Upload	Upload	
	Show Sample	Show Sample Foreign Corporation Certificate *	
		Poreign Corporation Certificate *	
		Show Sample	$\frown$
			•
			-
			Click <ul> <li>to save information</li> </ul>
			and move to the next screer



Re Ve Su

### **Required Documents**

10. Vehicle Information: enter the details for each vehicle to add to your account and upload the current vehicle DMV registration for each vehicle listed



All vehicles must be listed with the CPUC.

Click  $\bigcirc$  to save information and move to the next screen.

LAX

## **Submit Application**

11. To submit the information and documents, click the Submit button.



Ground Transportation

Company Information

Required Documents

/ehicles

Submit Page

#### **Submit Page**

When you submit this application:

- You will be sent to DocuSign to provide an E-signature.

- If the Application is for a Non-Exclusive License agreement, a non-refundable application fee of \$150.00 will be collected during the DocuSign session

- When the DocuSign session is complete, you will be sent to a confirmation page and your application will be forwarded to LAX Ground Transportation for Review

#### There are still a few more steps to go.

Submit





## DocuSign

#### 12. Read and acknowledge the use of electronic records and signatures

#### Please Review & Act on These Documents



Click "Continue" to save information and move to the next screen.



## DocuSign

13. Click "Finish" to get to the application signature field.

Jocelyn Ong	Segretary	ianso@hotmail.com
		4/15/2021
S	ignature	Date Signed

Click on the "Sign" image and a screen will appear to confirm the signatory information.

Select a style, draw your own signature, or upload a picture of your signature.

#### Adopt Your Signature

Confirm your name, initials, and signature.	
* Required	
Full Name*	Initials*
Jocelyn Ong	OC
SELECT STYLE DRAW UPLOAD	
PREVIEW	Change Style
Jocusigned by: Jocusyn Ong 8549DB36979A4ED	

 $\times$ 

By selecting Adopt and Sign, I agree that the signature and initials will be the electronic representation of my signature and initials for all purposes when I (or my agent) use them on documents, including legally binding contracts - just the same as a pen-and-paper signature or initial.



If no corrections are needed, click "Adopt and Sign."

ADOPT AND SIGN CANCEL

### DocuSign

The signature is then inserted in the form – example below

Jocelyn Ong	Secretary	ianso@hotmail.com
	Jocelyn Ong	4/15/2021
	Signature	Date Signed

14. VERY IMPORTANT: Click "Finish" again.



The "Finish" button is located on the top right of the screen.



# **Application Fee**

15. Submit \$150 non-refundable Application Fee



Payment	×
Pay Now	] Total \$150.00 USD
Payment Method	<b>1</b> BANK ACCOUNT
First Name First Name Debit/Credit Card	Last Name
XXXXX XXXXX XXXXX XXXX       Expiration Date       MM     YYYYY	X O Security Code CVV ?
	NEXT



# **Application Complete**

Once your payment is accepted, your application submittal is complete.

Next, your application will then be reviewed by LAX Ground Transportation staff for completeness. If there are any corrections needed, a notice will be emailed from *SmartIQ* to the email provided in the application. Please check spam/junk mail for notifications.

This review process may take up to 4 weeks.

After everything you provided is correct and complete, a Non-Exclusive License Agreement (NELA) document will be routed to the email(s) you provided for electronic signature.





## Sign NELA with DocuSign



DocuSign NA3 System <dse\_NA3@docusign.net> Documents to be Signed

f If there are problems with how this message is displayed, click here to view it in a web browser.



You will receive an email from *DocuSign* when it is time to review the License Agreement and electronically sign your NELA.



# Sign NELA with DocuSign

"Finish" FINISH This is the next screen where you 0, 0, ±, 🖬 Ø actually sign your contract. IN WITNESS WHEREOF, City has caused this License to be executed by the Executive Director START and Licensee has caused the same to be executed by its duly authorized officers and its corporate seal to be hereunto affixed,1 all as of the day and year first hereinabove written. Click "Sign" Lb Limo Inc ATTEST 3/24/2021 Date: Date: Sign  $\overline{\mathbf{1}}$ Sedgwick McCray Full Name Full Name Secretary Chief Executive Officer Title Title <sup>1</sup>If Licensee is a partnership, a general partner should sign. If Licensee is a sole proprietorship or non-corporate business, an owner should sign. APPROVED AS TO FORM: CITY OF LOS ANGELES Date Nichole Kelso, City Attorney David Reich Full Name Full Name Executive Director, Department of Airports Deputy/Assistant City Attorney Title Title 

Then click

#### **Insurance Profile**

Once your NELA is in process you will receive an **email** from LAWA Risk Management that sets up your account insurance profile with LAX.

Be sure to share this email with your insurance agent. The **insurance agent** must follow the instructions to upload the proper information into the PINS Advantage system.

	Email
Subject: Date:	Insurance Certificate Request from Los Angeles World Airports 9/1/2016 10:28 AM
From:	Risk Management
To: CC:	-
Message:	Please be advised you need to provide Los Angeles World Airports with proof of insurance. FORWARD THIS EMAIL TO ALL AGENTS HANDLING YOUR INSURANCE. As a Charter Party Carrier the auto liability limits are dependent on the vehicle passenger counts, so the current requirement is blank. Please submit proof of current coverage and we will adjust the requirements accordingly. We have automated our insurance certificate tracking using PinsAdvantage. Your agent will need to provide us with the insurance certificate and any associated documentation through the following website: https://www.pinsadvantage.com Please forward this email to any Agent handling your Insurance. Please follow the instructions below:
	<ol> <li>Logging onto PinsAdvantage.com</li> <li>Register as new Agent</li> <li>Enter this Job Code: !</li> <li>Complete Agent Registration</li> <li>Log in using User Name and Password</li> <li>Click to the left side of page to add Certificate</li> <li>Enter this Job Code: !</li> </ol>



## **Fully Executed NELA**

Once all signatures are collected, from the City Attorney and the LAWA Chief Executive Officer, you will receive an email from DocuSign with a link to the final fully executed NELA. From: DocuSign NA3 System <dse\_NA3@docusign.net> Sent: Wednesday, February 24, 2021 3:36 PM To: GT Applications <GTapplications@lawa.org> Subject: Completed: Document to Sign



#### LOS ANGELES WORLD AIRPORTS





### **Having Trouble?**

Submit an online Service Request, if you have any questions regarding your application process.

http://lax.to/gtservicerequest



### What's Next?... New Company Orientation (NCO)

Once your NELA is complete, within 2 weeks you will receive an email with instructions on how to access the online orientation and training.

You must complete the NCO and successfully pass the training test to move to the next steps to receive your LAX permit.



## **Next Steps**

After

- 1. NELA is fully executed,
- 2. Insurance approved by LAWA Risk Management, and
- 3. New Company Orientation completed

GT staff will assign an appointment date and time to bring the vehicle(s) to the office to be inspected and receive the new vehicle decal and transponder. No walk-ins accepted.



Ground Transportation Services 7301 World Way West, 1<sup>st</sup> Floor Los Angeles, CA 90045

**Online Service Request Form** 

http://lax.to/gtservicerequest

Public Counter Service is by Appointment Only

