



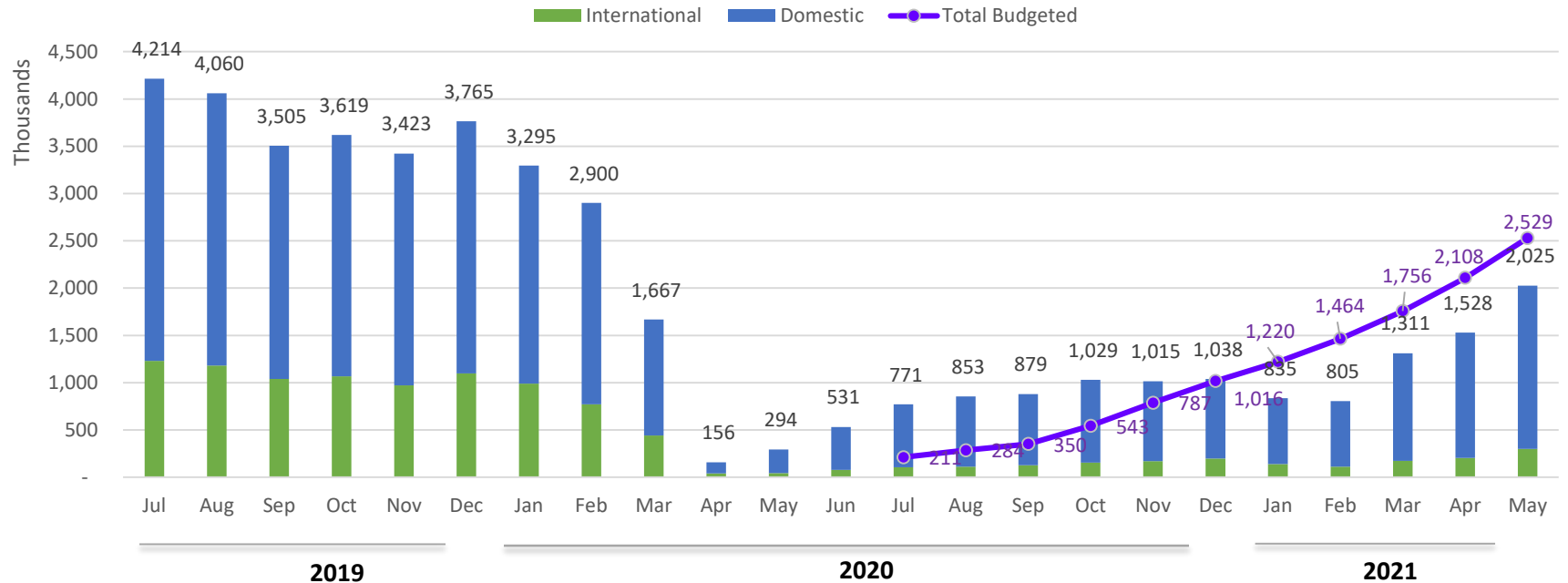
Fiscal Year 2020-2021 Budget Performance Review -  
For Period Ended May 2021  
*Unaudited Results*

Los Angeles World Airports  
Board of Airport Commissioners,  
July 8<sup>th</sup>, 2021

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# YTD LAX Domestic Traffic Recovery Exceeds Budget Projections, International Traffic Lags

## Monthly Enplanements

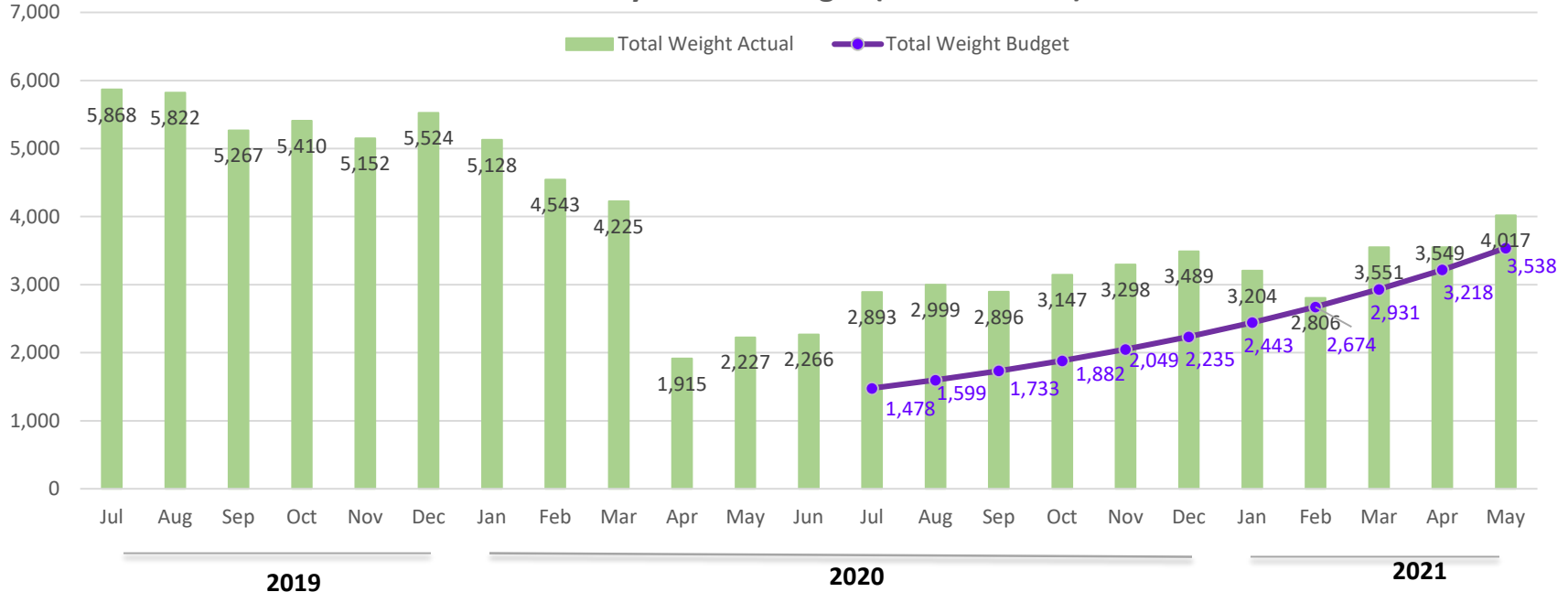


	FY 2021 YTD Enplanements	Compared to Budget Better/(Worse)		Compared to Prior Year	
			%		%
Domestic	10,292,968	1,599,381	18%	(11,735,597)	(53%)
International	1,794,316	(1,781,186)	(50%)	(7,075,380)	(80%)
<b>Total</b>	<b>12,087,284</b>	<b>(181,805)</b>	<b>(1%)</b>	<b>(18,810,977)</b>	<b>(61%)</b>

All numbers are preliminary, unaudited, subject to change

# LAX Landed Weight Is 30% Below Prior Year but Ahead of Budget Projections

Monthly Landed Weight (in million lbs.)



FY 2021 YTD Landed Weight  (in '000 lbs.)	Compared to Budget Better/(Worse)		Compared to Prior Year Better/(Worse)	
	lbs.	%	lbs.	%
35,849,937	10,069,438	39%	(15,231,082)	(30%)

# LAX Operating Income Is Below Budget; Liquidity Above Target

(\$ in '000s)	FY 2021 YTD Actual	FY 2021 YTD Budget	Actual Compared to Budget Better/(Worse)	
			\$	%
LAX Operating Revenues	942,997	1,132,417	(189,420)	(16.73%)
LAX Operating Expenses Before Dep. & Amort.	624,708	681,245	56,537	8.30%
<b>LAX Operating Income Before Dep. &amp; Amort.</b>	<b>318,289</b>	<b>451,172</b>	<b>(132,883)</b>	<b>(29.45%)</b>

- Days Cash On Hand (DCOH) as of May 31, 2021 is 859 days.
  - Mainly due to prefunding of expected disbursements for certain capital projects including APM and Terminal 1.5.
  - Excluding prefunding of about \$500m, DCOH is 630 days.

# LAX Operating Revenues Are 17% Below Budget, Mainly Due to Aviation Revenues

Operating Revenue (\$ in '000s)	FY 2021 YTD Actual	FY 2021 YTD Budget	Actual Compared to Budget Better/(Worse)	
			\$	%
Aviation Revenues	802,125	965,944	(163,819)	(16.96%)
Non-Aviation Revenues	140,872	166,473	(25,601)	(15.38%)
<b>Total Operating Revenues</b>	<b>942,997</b>	<b>1,132,417</b>	<b>(189,420)</b>	<b>(16.73%)</b>

- Terminal Building Rentals and Landing Fee underperformance is due to deferral and mitigation of airline charges.
- Airline rates were set below budgeted rates as part of the Airline Cost Stabilization and Recovery Plan.
- Non-aviation revenues are lower than budget due to underperformance of in-terminal concessions, mostly Duty Free Sales.

# LAX Operating Expenses Are 8% Better than Budget

Operating Expenses (\$ in '000s)	FY 2021 YTD Actual	FY 2021 YTD Budget	Actual Compared to Budget (Better)/Worse	
			\$	%
Salaries & Benefits*	384,030	401,372	(17,342)	(4.32%)
Contractual Services	155,078	179,428	(24,350)	(13.57%)
Materials & Supplies	31,169	42,557	(11,388)	(26.76%)
Utilities	38,433	35,264	3,169	8.99%
Other**	15,997	22,624	(6,627)	(29.29%)
<b>Total Operating Expenses Before Dep. &amp; Amort.</b>	<b>624,708</b>	<b>681,245</b>	<b>(56,537)</b>	<b>(8.30%)</b>

\* Net of capitalized payroll

\*\* Other include Administrative Expenses, Advertising and Public Relations, Insurance and Lease Expenses

- Salaries & Benefits below budget mainly due to acceleration of SIP and overtime savings.
- Contractual Services below budget mainly due to strict spending control and additional cost saving efforts.
- Utilities are up compared to budget due to higher than expected rate increase.

*All numbers are preliminary, unaudited, subject to change*

# LAX Unrestricted Cash Balance Was \$1.1 Billion Higher than in Prior Year

Cash Balances (\$ in '000s)	FY 2021 YTD Actuals	Comparison to Prior Year Better / (Worse)	
		\$	%
<b>Unrestricted Cash</b>	<b>1,873,991</b>	<b>1,103,603</b>	<b>143.3%</b>
<b>Restricted Cash:</b>	<b>1,356,233</b>	<b>(1,045,988)</b>	<b>(43.5%)</b>
Construction Fund	114,749	(509,680)	(81.6%)
Debt Service Reserve	598,392	22,955	4.0%
Debt Service Fund	57,867	(27,796)	(32.4%)
CFC	121,228	(379,675)	(75.8%)
PFC	213,660	(136,004)	(38.9%)
Revenue Fund M&O Reserve	233,904	-	0.0%
Other*	16,432	(15,788)	(49.0%)
<b>Total Cash</b>	<b>3,230,223</b>	<b>57,615</b>	<b>1.8%</b>

\* Other include Arts Program Fund, Federally Forfeited Property, LAWA Deposit Accounts, and Unearned Grant Contributions

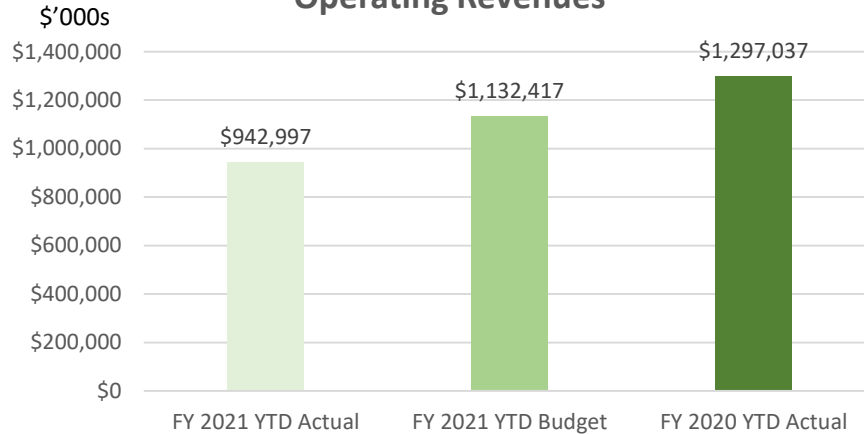
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# **Appendix**



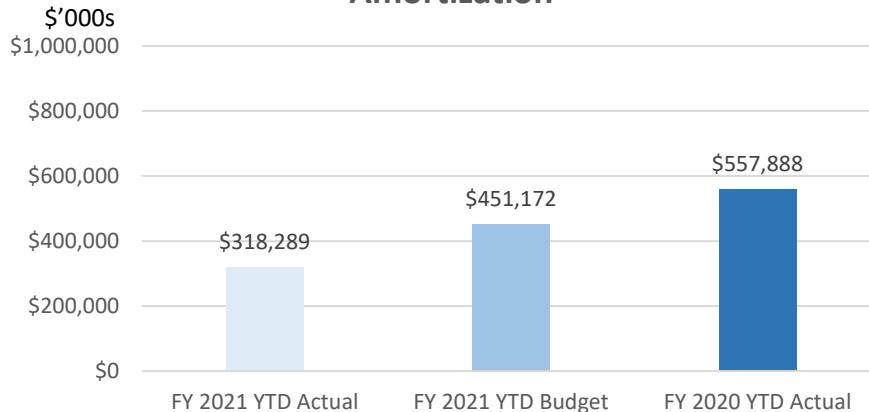
# May 2021 YTD LAX Financial Performance

## Operating Revenues



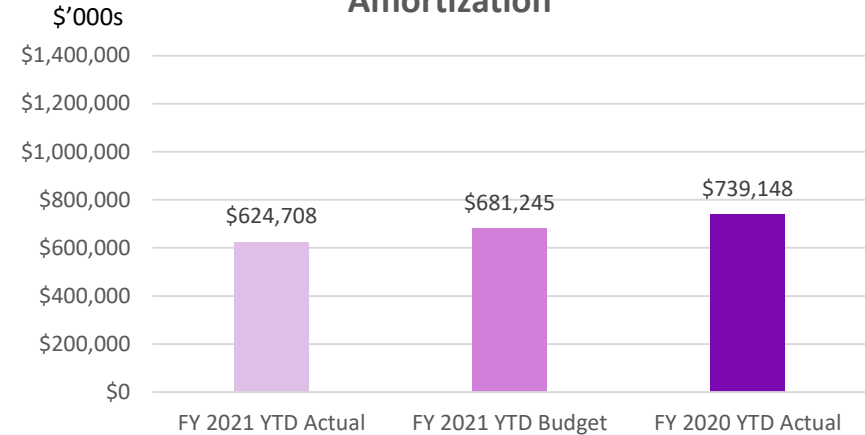
Comparison to Budget B/(W) (\$189.42 m) (16.7%)  
Comparison to Prior B/(W) (\$354.04 m) (27.3%)

## Operating Income Before Depreciation & Amortization



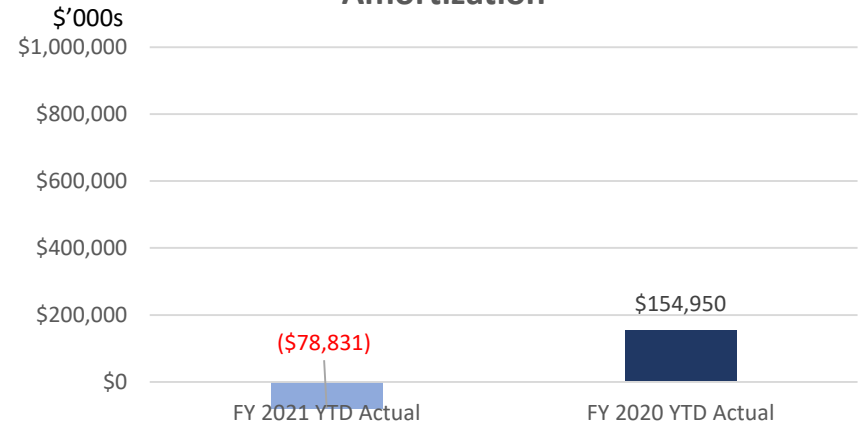
Comparison to Budget B/(W) (\$132.88 m) (29.5%)  
Comparison to Prior B/(W) (\$239.60 m) (42.9%)

## Operating Expenses Before Depreciation and Amortization



Comparison to Budget (B)/W (\$56.54 m) (8.3%)  
Comparison to Prior (B)/W (\$114.44 m) (15.5%)

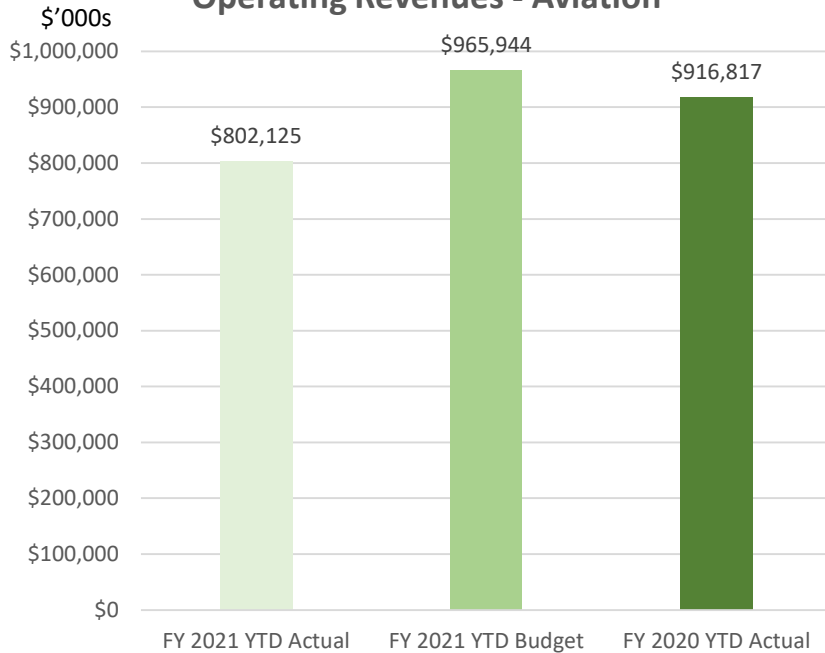
## Operating Income After Depreciation & Amortization



Comparison to Prior B/(W) (\$233.78 m) (150.9%)

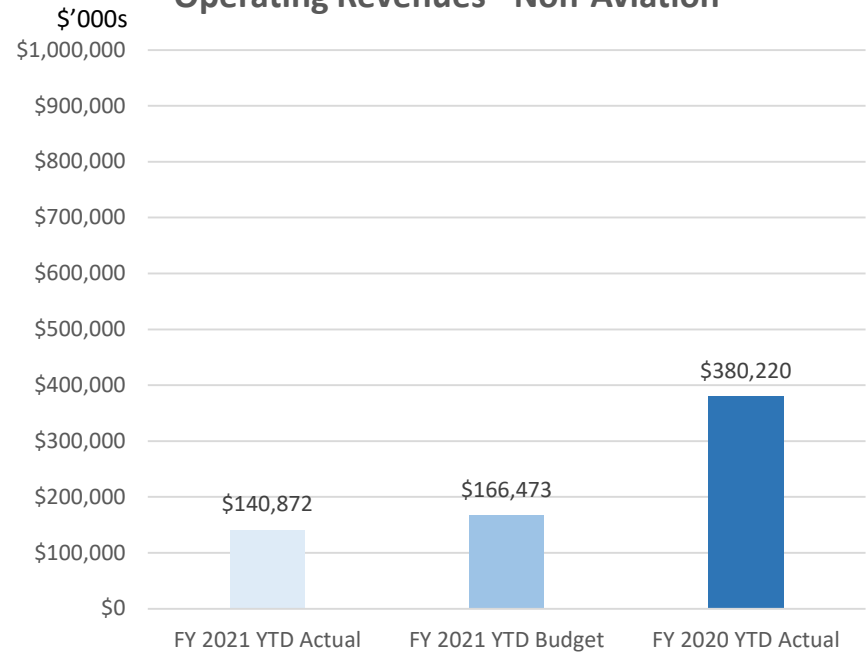
# May YTD LAX Operating Revenues

## Operating Revenues - Aviation



Comparison to Budget B/(W) (\$163.82 m) (17.0%)  
Comparison to Prior B/(W) (\$114.69 m) (12.5%)

## Operating Revenues - Non-Aviation



Comparison to Budget B/(W) (\$25.60 m) (15.4%)  
Comparison to Prior B/(W) (\$239.35 m) (62.9%)

# Aviation Revenues Are Below Budget Mostly Due to Airline Relief Measures

Aviation Revenue Sources (\$ in '000s)	FY 2021 YTD Actuals	Comparison to Budget Better / (Worse)		Comparison to Prior Year Better / (Worse)	
		\$	%	\$	%
Building Rentals	495,801	(101,984)	(17.1%)	(58,132)	(10.5%)
Landing Fees	199,437	(69,910)	(26.0%)	(50,230)	(20.1%)
Land Rentals	100,262	3,464	3.6%	(6,198)	(5.8%)
Other*	6,625	4,611	229.0%	(131)	(1.9%)
<b>Total Aviation Revenues</b>	<b>802,125</b>	<b>(163,819)</b>	<b>(17.0%)</b>	<b>(114,692)</b>	<b>(12.5%)</b>

\* Other Aviation Revenues include Plane Parking, Fuel Fees and TSA Reimbursements

# In-Terminal Concession Revenues Are Below Budget Mostly Due to Duty Free

In-Terminal Concession Revenue Sources (\$ in '000s)	FY 2021 YTD Actuals	Comparison to Budget Better / (Worse)		Comparison to Prior Year Better / (Worse)	
		\$	%	\$	%
Food & Beverage	5,574	(1,587)	(22.2%)	(13,052)	(70.1%)
Advertising Revenue	8,737	(6,894)	(44.1%)	(15,994)	(64.7%)
Terminal Comm. Mgmt.	8,718	(2,524)	(22.4%)	(30,513)	(77.8%)
Gifts & News	4,890	1,603	48.8%	(4,392)	(47.3%)
Foreign Exchange	817	(1,249)	(60.5%)	(8,155)	(90.9%)
Telecommunication	782	408	109.1%	(237)	(23.2%)
Duty Free Sales	3,640	(14,757)	(80.2%)	(52,093)	(93.5%)
Other*	4,513	756	20.1%	(2,406)	(34.8%)
<b>Total In-Terminal Concession Revenues</b>	<b>37,671</b>	<b>(24,244)</b>	<b>(39.2%)</b>	<b>(126,841)</b>	<b>(77.1%)</b>

\* Other Aviation Revenues include Luggage Carts, ATM Revenue, and Security Screening Services

- International Passengers continued to underperform compared to Budget, resulting in a worse-than-budget performance in Duty Free and Foreign Exchange.

# Off-Terminal Concession Revenues Exceeded Budget Due to Higher Domestic Passenger Traffic

Off-Terminal Concession Revenue Sources (\$ in '000s)	FY 2021 YTD Actuals	Comparison to Budget Better / (Worse)		Comparison to Prior Year Better / (Worse)	
		\$	%	\$	%
Auto-Parking	48,726	(341)	(0.7%)	(36,333)	(42.7%)
Rent-A-Car	26,723	3,365	14.4%	(38,888)	(59.3%)
Transportation Network Company	17,551	(2,670)	(13.2%)	(20,725)	(54.1%)
Flyaway Bus Service	3,692	(1,398)	(27.5%)	(8,774)	(70.4%)
Bus Limousine & Taxi	2,644	1	0.0%	(4,093)	(60.8%)
Other*	3,865	(314)	(7.5%)	(3,692)	(48.9%)
<b>Total Off-Terminal Concession Revenues</b>	<b>103,201</b>	<b>(1,357)</b>	<b>(1.3%)</b>	<b>(112,507)</b>	<b>(52.2%)</b>

\* Other Off-Terminal Concession Revenues include Airport Services and Miscellaneous Revenue

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