



5 December 2023

LAX Airfield Permits Office
Attn: Jamal Stewart
P.O. Box 92216
Los Angeles, CA 90009-2216

Subject: Letter of Intent

Unilode Aviation Solutions US, Inc is a ULD (Unit Load Device – also known as Air Cargo Containers) repair and maintenance company. Our customers consist of air carriers and air freight companies operating throughout the world. We have contracts with several of these carriers to supply repair and non-aeronautical maintenance services to these customers at Los Angeles World Airport (LAWA). The contract requires that Unilode Aviation Solutions remove damaged ULD equipment from our customers' locations at the LAWA and then return the equipment after repair and non-aeronautical maintenance to the same locations at LAWA.

Our customers' contract lengths at Los Angeles World Airport are:

1. Air New Zealand: Contract #100021 renewed 05/31/2012 and is ongoing until cancellation by either party with 30 days' notice. Location: 5625 W Imperial Hwy, Los Angeles, CA 90045.
2. AirBridge Cargo Airlines: Contract Began on February 20, 2004 and is ongoing until cancellation by either party with 30 days' notice. Location: 6555 W Imperial Hwy, Los Angeles, CA 90045.
3. Hawaiian Airlines: Contract Began on April 1, 2014 and is ongoing until cancellation by either party with 30 days' notice. Location 5781 W Imperial Hwy, Los Angeles, CA 90045.
4. Cathay Pacific: Contract renewed began 03/01/2015 and is ongoing until cancellation by either party with 30 days' notice. Location 5908 Avion Dr, Los Angeles CA 90045
5. American Airlines service by Jettainer: Contract#101203 to commence Oct 20, 2012 and is ongoing until cancellation by either party with 30 days' notice. Location 5950 Avion Drive, Los Angeles 90045.
6. United Airlines: Contract renewed began 08/01/2019 and is ongoing until cancellation by either party with 30 days' notice. Location 6041 W Imperial Hwy, Los Angeles, CA 90045.

In order for Unilode Aviation Solutions to service our customers, we are required to pick up damaged ULD equipment and return them in a "Serviceable Airworthy Standard". We require access for our truck and trailer to pick up and deliver ULD Equipment at the following areas:

1. Access to the South Gates Cargo leased ramp from Service Road A, using Security Posts 1, 2, 3, and 4.
2. Access to the area marked on the LAWA map as DL and UA from Service Road C, using Security Post 1, 2, 3 and 4.

UNILODE AVIATION SOLUTIONS

1851 Arthur Avenue Elk Grove Village, IL 60007, USA
Tel: +1 847 437 1440 www.unilode.com



For this reason, Unilode Aviation Solutions requires "Restricted Area Driver and Vehicle Access" to the Airfield for the period of our existing NELA contract is good until December 31, 2023 vehicle operating decals and security badges.

Pedestrian access to the Airport Operations Area (AOA) is not required to perform the duties of the contract.

Tools/equipment will not be used to fulfil contractual obligations, therefore, vehicle access to the airfield is required. Vehicles are street licensed.

Our designated authorized security badge signer is Emilio Banuelos, Inspector/Driver, (310) 970-9986.

We will be required to obtain a Motor Vehicle Operating Permit (MVOP) to perform the duties of this contracts. Our certified trainer is Emilio Banuelos, Inspector, (310) 970-9986, email Emilio.banuelos@unilode.com.

Job titles for the employees who will access the Los Angeles Airport are Station Manager and Driver. We are requesting badges for 1 (One) Station Manager, 3 (Three) Drivers and 3 (Three) Repair Technicians.

Estimated Annual Revenue from the contract services provided is based on Q1 FY24, is \$4.2 million.

If you require any additional information, please feel free to contact Tom Ros, Station Manager at 714-222-8444 tom.ros@unilode.com.

Respectfully,

A handwritten signature in blue ink, appearing to read 'Tom Ros', with a long horizontal stroke extending to the right.

Tom Ros
MRO West Area Manager



Unilode Aviation Solutions

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