



# Doing Business with Los Angeles World Airports

## Monthly Seminar

March 4, 2020

### A G E N D A

9:00 General Introductions *JOON LEE*

#### GENERAL INFORMATION:

9:10 LAWA Procurement Process Overview and  
BID Requirements *VALERIE WORKS-GOODE*

9:30 LABAVN Demo *JOON LEE*

9:40 Doing Business with LAWA *CHAMBERLAIN DURU*

9:50 First Source Hiring Program *GABY CARTER*

9:55 BREAK – Networking

#### BUSINESS PROGRAMS and CERTIFICATIONS:

10:05 Contractor Development and Bonding Program *ROSA OSORIO*

10:15 Getting Certified &  
Business Enterprise Programs *ELAINE LUONG-HUYNH*

10:50 Administrative Requirements *MARVIANA JONES*

#### CONCLUSION SESSION:

11:00 Next Steps *MARVIANA JONES*

Discussions, questions and answers

Evaluation