### Los Angeles International Airport (LAX)

# On-Airport Rental Car Agreements Monthly Gross Revenue After Exclusions (GR) and Market Share (MS) Summary Calendar Year 2013

RAC	January 2013		February 2013		March 2013		April 2013		May 2013		June 2013		January - June	
	GR	MS	GR	MS	GR	MS								
Advantage	1,087,608	2.1%	1,095,045	2.2%	1,531,811	2.6%	1,302,473	2.3%	1,265,535	2.2%	1,281,146	2.1%	7,563,618	2.3%
Alamo	6,267,871	12.0%	4,322,581	8.8%	5,652,187	9.6%	6,761,953	11.7%	7,422,909	13.1%	8,256,160	13.4%	38,683,661	11.5%
Avis	8,185,836	15.7%	8,090,743	16.6%	9,421,288	15.9%	9,004,528	15.6%	8,640,995	15.3%	9,820,865	16.0%	53,164,256	15.8%
Budget	3,502,787	6.7%	3,332,050	6.8%	4,050,514	6.9%	3,838,435	6.6%	3,385,906	6.0%	3,740,770	6.1%	21,850,463	6.5%
Dollar	5,353,985	10.2%	4,492,211	9.2%	5,304,312	9.0%	5,835,596	10.1%	5,718,030	10.1%	5,977,634	9.7%	32,681,768	9.7%
Enterprise	4,654,252	8.9%	4,731,371	9.7%	5,783,601	9.8%	5,354,612	9.3%	4,697,437	8.3%	4,873,573	7.9%	30,094,845	9.0%
Fox	2,635,588	5.0%	2,331,629	4.8%	3,022,126	5.1%	2,915,096	5.0%	2,926,534	5.2%	3,301,373	5.4%	17,132,346	5.1%
Hertz	14,125,494	27.0%	13,890,882	28.4%	16,512,517	27.9%	15,691,047	27.1%	15,477,768	27.4%	16,855,906	27.5%	92,553,614	27.5%
National	4,250,127	8.1%	4,439,547	9.1%	5,379,000	9.1%	4,817,825	8.3%	4,769,101	8.4%	4,857,429	7.9%	28,513,030	8.5%
Thrifty	2,230,797	4.3%	2,122,582	4.3%	2,441,924	4.1%	2,351,976	4.1%	2,161,712	3.8%	2,439,981	4.0%	13,748,973	4.1%
Total	\$ 52,294,345	100.0%	\$ 48,848,640	100.0%	\$ 59,099,281	100.0%	\$ 57,873,542	100.0%	\$ 56,465,926	100.0%	\$61,404,839	100.0%	\$ 335,986,573	100.0%

RAC	July 201	July 2013		August 2013		September 2013		October 2013		November 2013		December 2013		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	
Advantage	1,733,683	2.2%	1,773,869	1.9%	1,020,557	1.6%	893,175	1.4%	703,552	1.5%	764,110	1.7%	14,452,564	2.0%	
Alamo	13,342,500	16.7%	17,183,199	18.5%	10,220,118	16.4%	8,600,136	13.8%	5,194,250	11.0%	4,307,827	9.5%	97,531,691	13.4%	
Avis	13,126,440	16.4%	14,831,706	16.0%	9,006,296	14.5%	9,309,305	15.0%	7,798,055	16.5%	7,423,138	16.3%	114,659,196	15.8%	
Budget	4,919,166	6.2%	5,335,846	5.8%	3,126,357	5.0%	2,988,488	4.8%	2,787,050	5.9%	3,011,451	6.6%	44,018,820	6.1%	
Dollar	8,031,559	10.0%	10,577,369	11.4%	7,443,083	12.0%	6,972,144	11.2%	4,802,611	10.1%	4,306,368	9.5%	74,814,902	10.3%	
Enterprise	5,655,010	7.1%	5,843,787	6.3%	4,658,828	7.5%	5,783,455	9.3%	4,204,792	8.9%	4,637,189	10.2%	60,877,905	8.4%	
Fox	4,444,842	5.6%	4,345,669	4.7%	3,061,582	4.9%	2,871,393	4.6%	2,438,345	5.1%	2,464,049	5.4%	36,758,227	5.1%	
Hertz	20,359,470	25.5%	22,615,453	24.4%	16,233,023	26.1%	16,627,954	26.7%	13,222,655	27.9%	12,685,780	27.9%	194,297,949	26.8%	
National	5,330,223	6.7%	6,526,736	7.0%	4,523,674	7.3%	5,291,630	8.5%	4,026,520	8.5%	3,777,537	8.3%	57,989,351	8.0%	
Thrifty	3,035,951	3.8%	3,612,132	3.9%	2,905,361	4.7%	2,864,792	4.6%	2,205,804	4.7%	2,063,570	4.5%	30,436,584	4.2%	
Total	\$79,978,844	100.0%	\$ 92,645,765	100.0%	\$62,198,879	100.0%	\$62,202,472	100.0%	\$47,383,634	100.0%	\$ 45,441,018	100.0%	\$ 725,837,187	100.0%	

## Los Angeles International Airport (LAX) On-Airport Rental Car Agreements

### Monthly Transactions and Market Share (MS) Summary Calendar Year 2013

RAC	January	January 2013		February 2013		March 2013		April 2013		May 2013		June 2013		June
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MŞ	Transactions	MS
Advantage	5,389	2.7%	7,436	3.7%	6,723	2.9%	6,656	2.8%	6,194	2.5%	6,414	2.6%	38,812	2.8%
Alamo	18,400	9.1%	15,947	7.8%	20,389	8.7%	20,900	8.8%	21,806	9.0%	22,723	9.1%	120,165	8.8%
Avis	32,443	16.0%	34,294	16.9%	38,582	16.5%	36,838	15.6%	39,532	16.2%	42,837	17.2%	224,526	16.4%
Budget	16,735	8.3%	16,347	8.0%	18,800	8.0%	18,737	7.9%	18,015	7.4%	17,663	7.1%	106,297	7.8%
Dollar	18,322	9.0%	16,218	8.0%	18,418	7.9%	20,626	8.7%	21,791	8.9%	23,683	9.5%	119,058	8.7%
Enterprise	23,787	11.7%	22,103	10.9%	25,634	11.0%	25,123	10.6%	24,820	10.2%	24,065	9.6%	145,532	10.6%
Fox	10,821	5.3%	9,689	4.8%	11,603	5.0%	14,481	6.1%	16,290	6.7%	17,559	7.0%	80,443	5.9%
Hertz	44,968	22.2%	49,341	24.2%	57,148	24.4%	57,970	24.5%	59,240	24.3%	59,753	23.9%	328,420	24.0%
National	21,857	10.8%	23,017	11.3%	26,492	11.3%	24,970	10.6%	25,874	10.6%	25,325	10.1%	147,535	10.8%
Thrifty	9,771	4.8%	9,090	4.5%	10,004	4.3%	9,996	4.2%	9,999	4.1%	9,684	3.9%	58,544	4.3%
Total	202,493	100.0%	203,482	100.0%	233,793	100.0%	236,297	100.0%	243,561	100.0%	249,706	100.0%	1,369,332	100.0%

RAC	July 2013		August 2013		September 2013		October 2013		November 2013		December 2013		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Advantage	6,565	2.7%	7,491	2.9%	5,876	2.4%	5,322	2.1%	4,922	2.2%	3,398	1.7%	72,386	2.6%
Alamo	26,854	11.1%	29,582	11.3%	26,058	10.7%	23,361	9.2%	19,744	8.9%	16,956	8.7%	262,720	9.4%
Avis	41,253	17.0%	45,278	17.2%	36,724	15.1%	40,222	15.9%	34,140	15.4%	30,868	15.8%	453,011	16.3%
Budget	18,684	7.7%	19,375	7.4%	16,494	6.8%	15,696	6.2%	15,692	7.1%	15,112	7.8%	207,350	7.4%
Dollar	20,079	8.3%	24,061	9.2%	22,931	9.4%	24,454	9.7%	20,409	9.2%	16,647	8.5%	247,639	8.9%
Enterprise	22,728	9.4%	23,010	8.8%	26,173	10.8%	26,992	10.7%	27,042	12.2%	24,766	12.7%	296,243	10.6%
Fox	18,141	7.5%	16,474	6.3%	16,850	6.9%	16,940	6.7%	14,523	6.6%	13,656	7.0%	177,027	6.4%
Hertz	55,696	23.0%	59,761	22.7%	56,510	23.3%	59,976	23.7%	50,130	22.7%	43,765	22.5%	654,258	23.5%
National	23,347	9.6%	26,898	10.2%	23,548	9.7%	27,683	10.9%	24,053	10.9%	20,989	10.8%	294,053	10.6%
Thrifty	9,297	3.8%	10,850	4.1%	11,502	4.7%	12,478	4.9%	10,523	4.8%	8,638	4.4%	121,832	4.4%
Total	242,644	100.0%	262,780	100.0%	242,666	100.0%	253,124	100.0%	221,178	100.0%	194,795	100.0%	2,786,519	100.0%