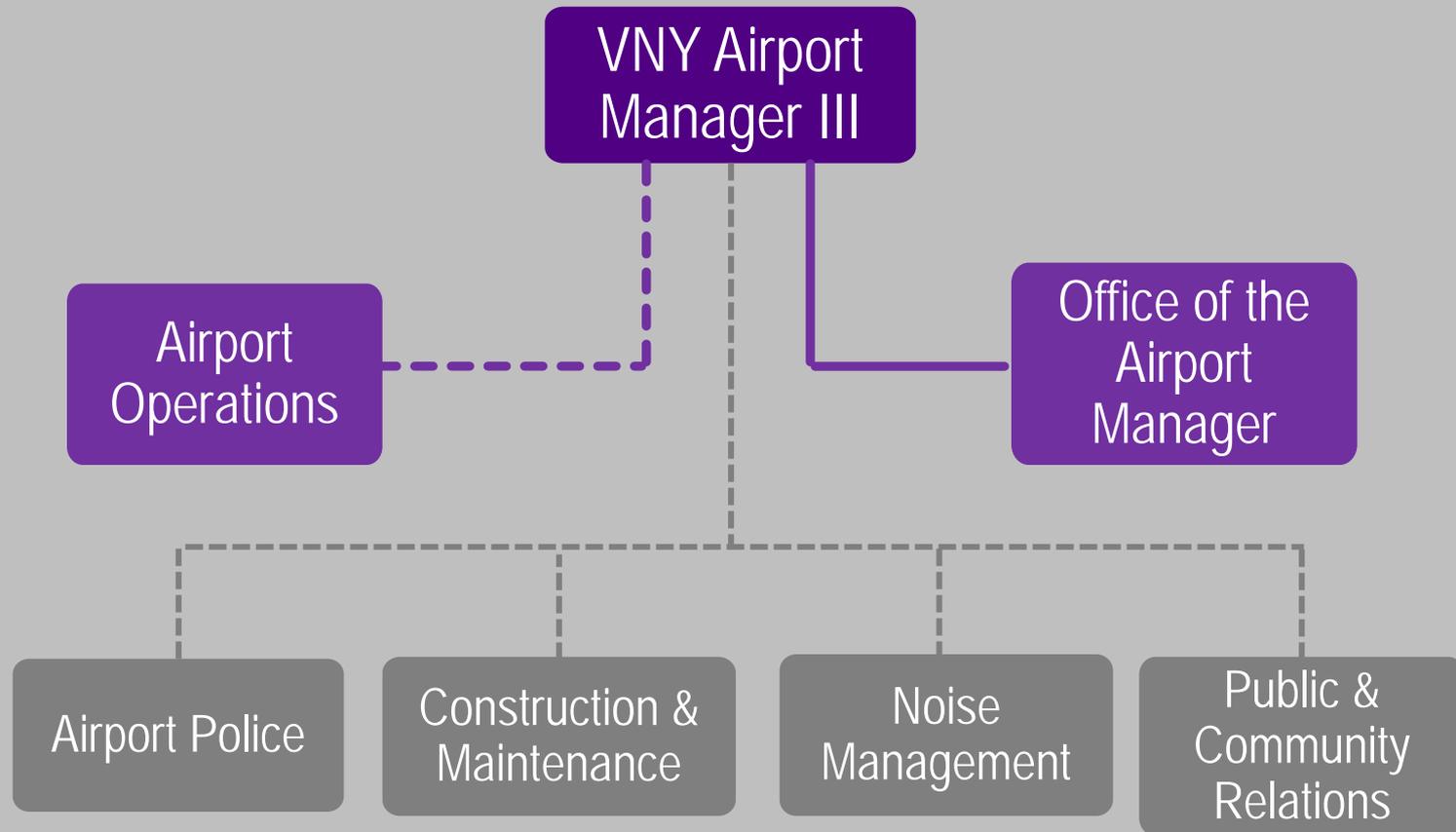


Van Nuys Airport

2012



Van Nuys Airport Organization Chart



Total number of positions = 57

Statement of Revenues & Expenditures

	FY2008	FY2009	FY2010	FY2011	FY2012 Estimate
Revenues	\$ 16.1	\$ 14.9	\$ 15.2	\$ 15.5	\$ 14.9
Expenses	\$ (19.2)	\$ (19.2)	\$ (15.6)	\$ (11.5)	\$ (13.7)
Operating Revenue (before depreciation & amortization)	\$ (3.1)	\$ (4.3)	\$ (0.4)	\$ 4.0	\$ 1.2
Depreciation & Amortization	\$ (2.5)	\$ (2.7)	\$ (2.2)	\$ (3.1)	\$ (3.2)
Net Income	\$ (5.6)	\$ (7.0)	\$ (2.6)	\$ 0.9	\$ (2.0)

*Dollars in millions

**FY12 Preliminary estimate, dollars in millions



Van Nuys
Los Angeles
World Airports

Airport Operations

Calendar Year	Operations	%Change
2011	*310,206	-8.6%
2010	339,407	-10.9%
2009	380,952	-5.6%
2008	403,727	+6.0%
2007	380,794	N/A

*Reporting format changed in May 2011



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Fuel Delivery Activity

Calendar Year	Gallons	%Change	VNY Fuel Fees
2011	17,699,764	+1.7%	\$ 1,946,974
2010	17,400,290	+6.7%	\$ 1,914,032
2009*	16,309,562	-17.3%	\$ 1,386,831
2008	19,730,238	-17.1%	\$ 591,907
2007	23,794,777	N/A	\$ 713,843

*Fuel fee increased in May 2009 from 3 to 11 cents per gallon



Van Nuys
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VNY Public & Community Relations

- Community Relations
- Media Relations
- Emergency Response
- Event Planning
- Educational Outreach
- Government Affairs
- Industry Events
- Special Events

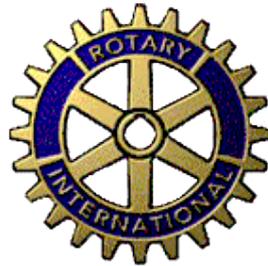
Awards

- 2012 Community Award of Excellence
Greater San Fernando Valley Chamber
- 2011 Champion of Education
Economic Alliance
- 2009, 2010, 2011 Readers' Choice Award
Daily News



Van Nuys
*Los Angeles
World Airports*

Civic & Community Organization Membership



Community & Educational Outreach

- Citizen Advisory Council (CAC)
- Friends of Van Nuys Airport
- Noise Outreach
- Partnerships
- Publications
- Speakers Bureau
- Team LAWA
- Adopt-A-School
- Career Fairs
- ACE Academy
- Aviation Career Day
- Groundhog Job Shadow Day
- VNY Tour Program
- Young Achievers/Teacher Mini-Grant



Media Relations/Emergency Response

- Phone calls/requests for interviews
- Requests to film/photograph on the airport
- Media advisories and news releases
- Emergency response coordination



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Aviation Industry Events

- Aircraft Owners and Pilots Association (AOPA)
- National Business Aviation Association (NBAA)
- Southern California Aviation Association (SCAA)

