

CONCESSION GROSS SALES JUNE 2020

Last Update: 10/15/2020 Finance and Budget Division



ADVERTISING					
DUTYFREE					
F&B					JUN2020
RETAIL					JUN2019
SERVICES					
RAC					
\$	0 \$2	20 \$	40 \$6	50 \$8	80 MILLIONS

ADVERTISING	JUNE 2020	JUNE 2019	CHANGE
T1	\$45,703	\$334,267	-86.3%
T2	\$178,057	\$334,485	-46.8%
T3	\$82,749	\$367,535	-77.5%
T4	\$71,187	\$511,329	-86.1%
T5	\$97,505	\$248,204	-60.7%
T6	\$3,068	\$162,372	-98.1%
T7	\$14,937	\$346,305	-95.7%
T8	\$1,769	\$98,229	-98.2%
TBIT	\$199,714	\$1,652,409	-87.9%
TOTAL	\$694,689	\$4,055,136	-82.9%

RAC	JUNE 2020	JUNE 2019	CHANGE
LAX	\$11,915,897	\$69,187,937	-82.8%
TOTAL	\$11,915,897	\$69,187,937	-82.8%

COMMENTS:
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Overall, Concession sales are down 87.6% (\$140.64m). In-Terminal Concession sales are down 91.2% (\$83.37m), compared to the 86.7% enplaned passenger (PAX) decline during the same period.

Advertising sales are down 82.9% (\$3.36m).

Duty Free sales are down 100% (\$20.95m). All the Duty-Free stores are closed as the Int' PAX numbers are down 93.7% YoY due to impact of COVID-19.

F & B sales are down 91.4% (\$31.76m), which is worse than the decrease in PAX of 86.7%. Sales in TCM terminals are down 90.7% (\$18.61m), while TCM terminals PAX are down 87.8%. Sales in Non-TCM terminals are down 92.6% (\$13.15m), while the PAX in Non-TCM terminals are down 84.9%.

Retail sales are down 85% (\$16.83m). TCM terminals sales are down 87.7% (\$12.02m) compared to the 87.8% decrease in TCM terminals PAX numbers. Sales in Non-TCM terminals are down 79% (\$4.8m), while PAX numbers in Non-TCM terminals are down 84.9%.

Gross sales from Services are down 87.8% (\$10.47m).

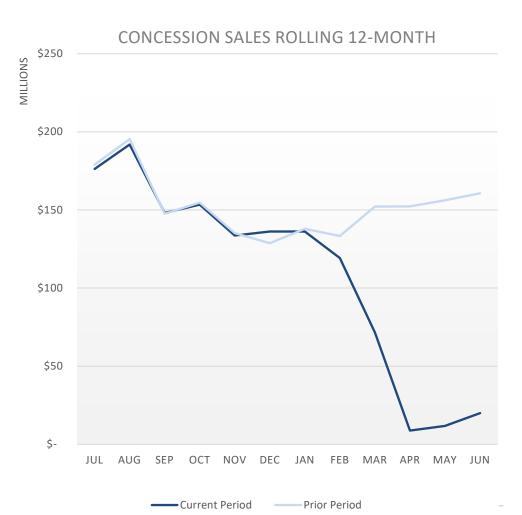
RAC sales are down 82.8% (\$57.27m).

DUTY FREE	JUNE 2020	JUNE 2019	CHANGE
T2	\$0	\$563,268	-100.0%
T3	\$0	\$52,821	-100.0%
T4 DUTY	\$0	\$604,999	-100.0%
T5 FREE	\$0	\$51,315	-100.0%
T6	\$0	\$265,344	-100.0%
T7	\$0	\$398,860	-100.0%
TBIT	\$0	\$19,017,811	-100.0%
TOTAL	\$0	\$20.954.419	-100.0%

F & B	JUNE 2020	JUNE 2019	CHANGE
T1	\$508,285	\$3,830,185	-86.7%
T2	\$661,515	\$3,303,907	-80.0%
T3	\$0	\$2,969,608	-100.0%
T6	\$386,501	\$3,614,735	-89.3%
TBIT	\$361,353	\$6,811,151	-94.7%
TCM TERM.	\$1,917,654	\$20,529,586	-90.7%
T4	\$613,864	\$4,875,860	-87.4%
T5	\$290,961	\$4,523,447	-93.6%
T7	\$147,542	\$3,598,049	-95.9%
T8	\$0	\$1,205,751	-100.0%
NON-TCM TERM.	\$1,052,367	\$14,203,106	-92.6%
TOTAL	\$2,970,021	\$34,732,692	-91.4%

RETAIL	JUNE 2020	JUNE 2019	CHANGE
T1	\$521,969	\$1,914,998	-72.7%
T2	\$315,563	\$1,685,160	-81.3%
T3	\$0	\$755,490	-100.0%
T6	\$268,641	\$1,566,080	-82.8%
TBIT	\$586,637	\$7,793,410	-92.5%
TCM TERM.	\$1,692,811	\$13,715,138	-87.7%
T4	\$611,006	\$2,281,108	-73.2%
T5	\$374,857	\$1,470,766	-74.5%
T7	\$287,519	\$1,942,519	-85.2%
Т8	\$0	\$382,296	-100.0%
NON-TCM TERM.	\$1,273,381	\$6,076,690	-79.0%
TOTAL	\$2,966,192	\$19,791,828	-85.0%

NON-TCM TERM.	\$1,273,381	\$6,076,690	-79.0%
TOTAL	\$2,966,192	\$19,791,828	-85.0%
SERVICES	JUNE 2020	JUNE 2019	CHANGE
T1	\$275,583	\$535,988	-48.6%
T2	\$343,077	\$1,704,108	-79.9%
T3	\$4,947	\$94,890	-94.8%
T4	\$165,647	\$1,229,353	-86.5%
T5	\$67,103	\$334,655	-79.9%
T6	\$154,599	\$845,194	-81.7%
T7	\$128,774	\$832,053	-84.5%
T8	\$0	\$33,372	-100.0%
TBIT	\$311,292	\$6,308,550	-95.1%
TOTAL	\$1,451,023	\$11,918,163	-87.8%





CONCESSION GROSS SALES PER ENPLANEMENT JUNE 2020

Last Update: 10/15/2020 Finance and Budget Division

LOS ANGELES WORLI	DAIRFORTS								
CONCESSION	JUNE 2020	JUNE 2019	CHANGE	A DV/EDTICINIC					
ADVERTISING	\$1.31	\$1.02	+28.4%	ADVERTISING					
DUTYFREE 1	\$0.00	\$12.57	-100.0%	DUTYFREE					
F&B	\$5.59	\$8.73	-35.9%						
RETAIL	\$5.58	\$4.97	+12.3%	F&B					■ JUN2020
				RETAIL					
SERVICES	\$2.73	\$2.99	-8.7%						JUN2019
IN-TERMINAL CON.	\$15.22	\$22.98	-33.8%	SERVICES					
RAC	\$22.43	\$17.38	+29.1%	RAC					
OFF-TERMINAL CON.	\$22.43	\$17.38	+29.1%	1010					
TOTAL CONCESSION	\$37.65	\$40.36	-6.7%	\$0	\$5	\$10	\$15	\$20	\$25
	+ - - - - - - - - - -	Ψ 10.00	011 / 0						
ADVERTISING	JUNE 2020	JUNE 2019	CHANGE						
LAX	\$1.31	\$1.02	+28.4%	LAX					■ JUN2020
	71.31	Ų1.02	120.470						■ JUN2019
TOTAL	\$1.31	\$1.02	+28.4%	\$0.0	\$0.2	\$0.4 \$0.6	\$0.8	\$1.0 \$1.2	\$1.4
DUTY FREE ¹	JUNE 2020	JUNE 2019	CHANGE	l '''	, -		,	,	
				T2					
T2	\$0.00	\$5.33	-100.0%	Т3					
T3	\$0.00	\$0.98	-100.0%	T4					■JUN2020
T4	\$0.00	\$7.65	-100.0%	_		_			
T5 DUTY	\$0.00 ²	\$0.11 ²	-100.0%	T5					JUN2019
T6	\$0.00	\$2.12	-100.0%	Т6					
T7	\$0.00	\$8.38	-100.0%	T7					
TBIT	\$0.00		-100.0%	ТВІТ					
		\$24.01		Ć0.	ć-	Ć4.0	Ć4 E	¢20 ¢2	, ć20
TOTAL	\$0.00	\$12.57	-100.0%	\$0	\$5	\$10	\$15	\$20 \$2	.5 \$30
F & B	JUNE 2020	JUNE 2019	CHANGE						
T1	\$5.10	\$9.16	-44.3%	T1					
				_					
T2	\$7.06	\$7.58	-6.8%	T2					
T3	\$0.00	\$7.82	-100.0%	T3					■JUN2020
T6	\$7.52	\$9.25	-18.7%	Т6					JUN2019
TBIT	\$6.64	\$8.31	-20.2%	_					
TCM TERM.	\$6.41	\$8.40	-23.7%	TBIT					
T4	\$5.45	\$10.17	-46.4%	T4					
				Т5					
T5	\$3.78	\$9.76	-61.3%	_					
T7	\$3.49	\$8.46	-58.7%	T7					
T8	\$0.00	\$7.20	-100.0%	Т8					
T8 NON-TCM TERM.	\$0.00 \$4.54	\$7.20 \$9.25	-100.0% -50.9%	_	<u> </u>	Ć 4	÷6.	610	642
NON-TCM TERM.	\$4.54			T8 \$0	\$2	\$4	\$6 \$8	3 \$10	\$12
NON-TCM TERM. TOTAL	\$4.54 \$5.59	\$9.25 \$8.73	-50.9% -35.9%	_	\$2	\$4	\$6 \$8	3 \$10	\$12
NON-TCM TERM. TOTAL	\$4.54	\$9.25	-50.9%	\$0	\$2	\$4	\$6 \$8	3 \$10	\$12
NON-TCM TERM. TOTAL RETAIL	\$4.54 \$5.59	\$9.25 \$8.73	-50.9% -35.9%	_	\$2	\$4	\$6 \$8	3 \$10	\$12
NON-TCM TERM. TOTAL RETAIL T1	\$4.54 \$5.59 JUNE 2020 \$5.23	\$9.25 \$8.73 JUNE 2019 \$4.58	-50.9% -35.9% CHANGE +14.3%	\$0	\$2	\$4	\$6 \$8	3 \$10	\$12
NON-TCM TERM. TOTAL RETAIL T1 T2	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87	-50.9% -35.9% CHANGE +14.3% -12.8%	\$0 T1 T2	\$2	\$4	\$6 \$8	3 \$10	\$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0%	\$0 T1 T2 T3	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4%	\$0 T1 T2	\$2	\$4	\$6 \$8	3 \$10	
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3%	\$0 T1 T2 T3 T6	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM.	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8%	\$0 T1 T2 T3 T6 TBIT	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM.	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3%	\$0 T1 T2 T3 T6 TBIT T4	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8%	\$0 T1 T2 T3 T6 TBIT	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5%	\$0 T1 T2 T3 T6 TBIT T4	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0%	\$0 T1 T2 T3 T6 TBIT T4 T5	\$2	\$4	\$6 \$8	3 \$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM.	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7	\$2		\$6 \$8	\$10	■JUN2020
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM.	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8					■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8					■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8					■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0					■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2					■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3					■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4					■ JUN2020 ■ JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8					■ JUN2020 ■ JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8					■ JUN2020 ■ JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7					■ JUN2020 ■ JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T7 T8 T8 T8 T8 T8 T8 T8 T9 T9 T9	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8					■ JUN2020 ■ JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7					■ JUN2020 ■ JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 T8 T8 T8 T8 T8 T8 T8	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 THIT	\$2	\$4	\$6 \$8	\$10	JUN2020 JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T7 T8 T7 T8 T8 T9 T1 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8					■ JUN2020 ■ JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TTT TTT TTT TTT TTT TTT	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72 \$2.73	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70 \$2.99	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7% -8.8%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 THIT	\$2	\$4	\$6 \$8	\$10	JUN2020 JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TTT TTT TTT TTT TTT TTT	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 THIT	\$2	\$4	\$6 \$8	\$10	■ JUN2020 ■ JUN2019 \$12 ■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TTT TTT TTT TTT TTT TTT	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72 \$2.73	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70 \$2.99	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7% -8.8%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 \$0	\$2	\$4	\$6 \$8	\$10	JUN2020 JUN2019 \$12
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72 \$2.73	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70 \$2.99 JUNE 2019	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7% -8.8% CHANGE	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 THIT	\$2	\$4	\$6 \$8	\$10	■ JUN2020 ■ JUN2019 \$12 ■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72 \$2.73	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70 \$2.99	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7% -8.8%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 \$0	\$2	\$4	\$6 \$8	\$10	■ JUN2020 ■ JUN2019 \$12 ■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72 \$2.73	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70 \$2.99 JUNE 2019	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7% -8.8% CHANGE	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 \$0	\$2	\$4	\$6 \$8	\$10	■ JUN2020 ■ JUN2019 \$12 ■ JUN2020 ■ JUN2019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC LAX	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72 \$2.73 JUNE 2020	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70 \$2.99 JUNE 2019	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7% -8.8% CHANGE +29.1%	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$1 T1 T2 T3 T4 T5 T6 T7 T8 TBIT \$0 LAX	\$2	\$4	\$6 \$8	\$10	JUN2020 JUN2019 \$12 JUN2020 JUN2019
RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 RDIT TTTT TTTT TTTT TTTT TTTT TTTT TTTT	\$4.54 \$5.59 JUNE 2020 \$5.23 \$3.37 \$0.00 \$5.23 \$10.77 \$5.66 \$5.42 \$4.87 \$6.81 \$0.00 \$5.49 \$5.58 JUNE 2020 \$2.76 \$3.66 \$0.00 \$1.47 \$0.87 \$3.01 \$3.05 \$0.00 \$5.72 \$2.73	\$9.25 \$8.73 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.28 \$3.91 \$0.25 \$2.56 \$0.72 \$2.16 \$1.96 \$0.20 \$7.70 \$2.99 JUNE 2019	-50.9% -35.9% CHANGE +14.3% -12.8% -100.0% +30.4% +13.3% +0.8% +14.0% +53.5% +49.1% -100.0% +38.8% +12.3% CHANGE +115.6% -6.3% -100.0% -42.6% +20.8% +39.1% +56.0% -100.0% -25.7% -8.8% CHANGE	\$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 \$0	\$2	\$4	\$6 \$8	\$10	■ JUN2020 ■ JUN2019 \$12 ■ JUN2020 ■ JUN2019

¹ Duty Free sales per enplanement (SPE) is based on international enplaned passengers (PAX), while all the others are based on all enplaned PAX.

² With the one exception being Duty Free SPE in T5 in which the all enplaned PAX numbers are used as the denominator instead of the international enplaned PAX numbers.