

CONCESSION GROSS SALES JUNE 2019

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CONCESSION	JUNE 2019	JUNE 2018	CHANGE
ADVERTISING	\$4,055,136	\$3,968,587	+2%
DUTYFREE	\$20,954,419	\$22,673,881	-8%
F&B	\$34,723,653	\$32,684,616	+6%
RETAIL	\$19,791,828	\$19,319,614	+2%
SERVICES	\$11,918,163	\$11,853,061	+1%
IN-TERMINAL CON.	\$91,443,199	\$90,499,759	+1%
RAC	\$69,187,837	\$66,663,968	+4%
OFF-TERMINAL CON.	\$69,187,837	\$66,663,968	+4%
TOTAL CONCESSION	\$160,631,036	\$157,163,726	+2%

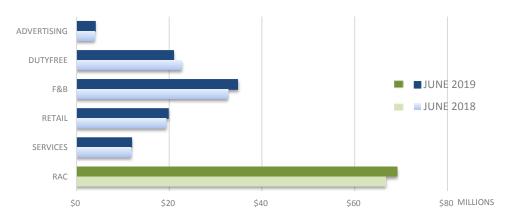
ADVERTISING	JUNE 2019	JUNE 2018	CHANGE
T1	\$334,267	\$201,361	+66%
T2	\$334,485	\$259,199	+29%
T3	\$367,535	\$432,619	-15%
T4	\$511,329	\$542,601	-6%
T5	\$248,204	\$270,386	-8%
T6	\$162,372	\$273,726	-41%
Т7	\$346,305	\$234,358	+48%
T8	\$98,229	\$82,950	+18%
TBIT	\$1,652,409	\$1,671,387	-1%
TOTAL	\$4,055,136	\$3,968,587	+2%

DUTY FREE	JUNE 2019	JUNE 2018	CHANGE
T2	\$563,268	\$1,093,090	-48%
T3	\$52,821	\$69,487	-24%
T4 DUTY	\$604,999	\$759,206	-20%
T5 FREE	\$51,315	\$49,655	+3%
T6	\$265,344	\$318,412	-17%
T7	\$398,860	\$478,748	-17%
TBIT	\$19,017,811	\$19,905,284	-4%
TOTAL	\$20,954,419	\$22,673,881	-8%

F & B	JUNE 2019	JUNE 2018	CHANGE
T1	\$3,830,185	\$3,248,244	+18%
T2	\$3,303,907	\$3,003,480	+10%
T3	\$2,969,608	\$2,869,013	+4%
T6	\$3,614,735	\$3,799,734	-5%
TBIT	\$6,878,255	\$6,285,957	+9%
TCM TERM.	\$20,596,690	\$19,206,428	+7%
T4	\$4,799,717	\$4,439,020	+8%
T5	\$4,523,447	\$4,376,764	+3%
T7	\$3,598,049	\$3,386,390	+6%
T8	\$1,205,751	\$1,276,014	-6%
NON-TCM TERM.	\$14,126,964	\$13,478,189	+5%
TOTAL	\$34,723,653	\$32,684,616	+6%

RETAIL	JUNE 2019	JUNE 2018	CHANGE
T1	\$1,914,998	\$1,548,239	+24%
T2	\$1,685,160	\$1,613,389	+4%
T3	\$755,490	\$999,976	-24%
T6	\$1,566,080	\$1,659,511	-6%
TBIT	\$7,793,410	\$7,651,765	+2%
TCM TERM.	\$13,715,138	\$13,472,880	+2%
T4	\$2,281,108	\$2,151,725	+6%
T5	\$1,470,766	\$1,458,222	+1%
T7	\$1,942,519	\$1,800,787	+8%
T8	\$382,296	\$435,999	-12%
NON-TCM TERM.	\$6,076,690	\$5,846,734	+4%
TOTAL	\$19,791,828	\$19,319,614	+2%

SERVICES	JUNE 2019	JUNE 2018	CHANGE
T1	\$460,949	\$316,753	+46%
T2	\$1,525,386	\$1,448,657	+5%
T3	\$242,535	\$199,924	+21%
T4	\$1,292,926	\$1,190,948	+9%
T5	\$577,794	\$482,165	+20%
T6	\$740,028	\$823,351	-10%
T7	\$736,623	\$848,190	-13%
T8	\$33,372	\$36,041	-7%
TBIT	\$6,308,550	\$6,507,033	-3%
TOTAL	\$11,918,163	\$11,853,061	+1%
T4 T5 T6 T7 T8 TBIT	\$1,292,926 \$577,794 \$740,028 \$736,623 \$33,372 \$6,308,550	\$1,190,948 \$482,165 \$823,351 \$848,190 \$36,041 \$6,507,033	+9% +20% -10% -13% -7% -3%



RAC	JUNE 2019	JUNE 2018	CHANGE
LAX	\$69,187,837	\$66,663,968	+4%
TOTAL	\$69,187,837	\$66,663,968	+4%

COMMENTS:

Overall, Concession sales are up 2% (\$3.47m). In-Terminal Concession sales are up 1% (\$0.94m), which is more than the 0% enplaned passenger (PAX) growth during the same period.

Advertising sales are up 2% (\$87k).

Duty Free sales are down 8% (-\$1.72M) while Int'l PAX traffic has declined 3% YoY. Overall, loss of space in T2 and T3 due to construction continues to be the biggest factor impacting sales. T6 and T7 experienced less passenger activity of key groups that typically drive sales. Additionally, TBIT has less visibility due to ongoing store renovations, softening in spend habits of key PRC customers (possibly due to unstable economic relations between US and China), as well as flight cancellations (i.e. HK Airline/EVA/Air China/Singapore Airline). DFS is ramping up its promotional activities in various stores as preparation for the summer months.

F & B sales are up 6% (\$2.04m), which is more than the change in PAX of 0.2%. Sales in TCM terminals are up 7% (\$1.39m), while TCM terminals PAX are up 1%. Sales in Non-TCM terminals are up 5% (\$649k), while the PAX in Non-TCM terminals go down 1%.

Retail sales are up 2% (\$472k). TCM terminals sales are up 2% (\$242k) compared to the 2% increase in TCM terminals PAX numbers. The increase in T1 is due to opening of additional stores (i.e. Kiehl's, LA Original, and Mac Cosmetics). The decline in T3 is due to closure of Hudson News. Sales in Non-TCM terminals grew 4% (\$230k), while PAX numbers in Non-TCM terminals are down 1%.

Gross sales from Services are up 1% (\$65k). This increase is primarily due to Alclear.

RAC sales are up 4% (\$2.52m). On the per PAX basis, it is also up 4%.





CONCESSION GROSS SALES PER ENPLANEMENT JUNE 2019

Last Update: 08/14/19 Finance and Budget Division

TM												
CONCESSION	JUNE 2019	JUNE 2018	CHANGE	ADVERTIGING								
ADVERTISING	\$1.02	\$1.00	+2%	ADVERTISING								
DUTYFREE ¹	\$12.57	\$13.36	-6%	DUTYFREE								
F&B	\$8.72	\$8.23	+6%									
RETAIL	\$4.97	\$4.87	+2%	F&B			_				■ JŲNE	2019
				RETAIL								
SERVICES	\$2.99	\$2.99	+0%								JUNE	2018
IN-TERMINAL CON.	\$22.97	\$22.79	+1%	SERVICES								
RAC	\$17.38	\$16.79	+4%	RAC								
OFF-TERMINAL CON.	\$17.38	\$16.79	+4%	_								
TOTAL CONCESSION	\$40.36	\$39.58	+2%	\$0	\$2	\$4 \$6	\$8	\$10 \$1	2 \$14	\$16	\$18	\$20
									ı			
ADVERTISING	JUNE 2019	JUNE 2018	CHANGE									
2422				LAX							■JUNE 20)19
LAX	\$1.02	\$1.00	+2%	2700							JUNE 20)18
TOTAL	\$1.02	\$1.00	+2%	, .								
				\$0.	0 \$0.3	\$0.	5 \$0.	.8 \$1	1.0	\$1.3	\$1.5	
DUTY FREE ¹	JUNE 2019	JUNE 2018	CHANGE	T 2			I					
T2	\$5.33	\$8.81	-39%	T2	_							
T3	\$0.98	\$2.72	-64%	Т3								
T4	\$7.65	\$8.60	-11%	T4							JUNE 20	19
T5 DUTY	\$0.11 ²	\$0.11 ²	+3%	T5							JUNE 20	18
T6 FREE	\$2.12	\$2.27	-7%	T6								
				Т7								
T7	\$8.38	\$8.25	+2%	ТВІТ								
TBIT	\$24.01	\$24.93	-4%	TBIT								
TOTAL	\$12.57	\$13.36	-6%	\$0) \$!	5 \$	\$10	\$15	\$20		\$25	\$30
F&B	JUNE 2019	JUNE 2018	CHANGE	ı								
				T1								
T1	\$9.16	\$7.73	+18%					_	_			
T2	\$7.58	\$7.98	-5%	T2								
T3	\$7.82	\$7.44	+5%	Т3							■JUNE 20	19
T6	\$9.25	\$8.97	+3%	Т6							JUNE 20	118
TBIT	\$8.40	\$7.68	+9%								JOINE 20	,10
TCM TERM.	\$8.43	\$7.92	+6%	TBIT				_				
				Т4								
T4	\$10.01	\$9.66	+3.6%	Т5					_			
T5	\$9.76	\$9.46	+3%									
T7	\$8.46	\$7.95	+6%	T7								
T8	\$8.46 \$7.20	\$7.95 \$6.44	+6% +12%	T7 T8								
	\$7.20	\$6.44		Т8		4.	46	10	410	4.		
Т8			+12%) \$2	\$4	\$6	\$8	\$10	\$1	12 \$:	14
T8 NON-TCM TERM. TOTAL	\$7.20 \$9.20 \$8.72	\$6.44 \$8.72 \$8.23	+12% +6% +6%	Т8) \$2	\$4	\$6	\$8	\$10	\$:	12 \$:	14
T8 NON-TCM TERM. TOTAL RETAIL	\$7.20 \$9.20 \$8.72 JUNE 2019	\$6.44 \$8.72 \$8.23 JUNE 2018	+12% +6% +6% CHANGE	T8 \$0) \$2	\$4	\$6	\$8	\$10	\$3	12 \$:	14
T8 NON-TCM TERM. TOTAL	\$7.20 \$9.20 \$8.72	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69	+12% +6% +6%	Т8) \$2	\$4	\$6	\$8	\$10	\$3	12 \$:	14
T8 NON-TCM TERM. TOTAL RETAIL	\$7.20 \$9.20 \$8.72 JUNE 2019	\$6.44 \$8.72 \$8.23 JUNE 2018	+12% +6% +6% CHANGE	T8 \$0) \$2	\$4	\$6	\$8	\$10	\$3		
T8 NON-TCM TERM. TOTAL RETAIL T1	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69	+12% +6% +6% CHANGE +24%	T8 \$0 T1 T2	\$2	\$4	\$6	\$8	\$10	\$3	12 \$: ■JUNE 20	
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59	+12% +6% +6% CHANGE +24% -10% -23%	T8 \$0 T1 T2 T3	\$2	\$4	\$6	\$8	\$10			019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92	+12% +6% +6% CHANGE +24% -10% -23% +2%	T8 \$0 T1 T2 T3 T6	\$2	\$4	\$6	\$8	\$10		■JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35	+12% +6% +6% CHANGE +24% -10% -23% +2% +2%	T8 \$0 T1 T2 T3	\$2	\$4	\$6	\$8	\$10		■JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM.	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56	+12% +6% +6% CHANGE +24% -10% -23% +2% +2% +1%	T8 \$0 T1 T2 T3 T6 TBIT	\$2	\$4	\$6	\$8	\$10		■JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68	+12% +6% +6% CHANGE +24% -10% -23% +2% +2% +1% +2%	T8 \$0 T1 T2 T3 T6 TBIT T4	\$2	\$4	\$6	\$8	\$10		■JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5	\$2	\$4	\$6	\$8	\$10		■JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +2% +1% +8%	T8 \$0 T1 T2 T3 T6 TBIT T4	\$2	\$4	\$6	\$8	\$10		■JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5	\$2	\$4	\$6	\$8	\$10		■JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +2% +1% +8%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7							JUNE 20	019 018
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +2% +1% +4%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5		\$4	\$6	\$8			■JUNE 20	019 018
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +2% +1% +8% +4% +5% +4%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7							JUNE 20	019 018
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8							JUNE 20	019 018
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0							JUNE 20	019 018
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2							JUNE 20	019 018
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3							JUNE 20	019 018
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T1 T2 T3 T4						\$8	JUNE 20	019
NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8						\$8	JUNE 20	019
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +4% +5% +46% -9% +23% +4% +20%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T1 T2 T3 T4						\$8	JUNE 20	019 018 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T7 T8	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8						\$8	JUNE 20 \$10	019 018 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.99	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T4 T5 T7 T8						\$8	JUNE 20 \$10	019 018 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.99 \$0.18	+12% +6% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T4 T5 T7 T8						\$8	JUNE 20 \$10	019 018 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.99 \$0.18 \$7.95	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT		\$2	\$4	\$6		\$8	JUNE 20 JUNE 20 JUNE 20 JUNE 20	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.99 \$0.18	+12% +6% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 \$0						\$8	JUNE 20 \$10	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT TT T	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70 \$2.99	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.94 \$1.99 \$0.18 \$7.95 \$2.99	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3% +0%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT		\$2	\$4	\$6		\$8	JUNE 20 JUNE 20 JUNE 20 JUNE 20	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.99 \$0.18 \$7.95	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT		\$2	\$4	\$6		\$8	JUNE 20 JUNE 20 JUNE 20 JUNE 20	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70 \$2.99	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.94 \$1.99 \$0.18 \$7.95 \$2.99	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3% +0%	T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT T8 T8 TBIT		\$2	\$4	\$6		\$8	JUNE 20 JUNE 20 JUNE 20 JUNE 20	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT TCTAL RAC	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70 \$2.99	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.94 \$1.99 \$0.18 \$7.95 \$2.99	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3% +0%	T8 \$0 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT		\$2	\$4	\$6		\$8	JUNE 20 JUNE 20 JUNE 20 JUNE 20 JUNE 20	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 RETAIL TTOTAL RAC	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70 \$2.99 JUNE 2019	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.99 \$0.18 \$7.95 \$2.99 JUNE 2018	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3% +0% CHANGE	T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT T8 T8 TBIT		\$2	\$4	\$6		\$8	JUNE 20 \$10 JUNE 20 JUNE 20 JUNE 20	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 THIT TCM TERM. TOTAL RAC LAX	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70 \$2.99 JUNE 2019	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.94 \$1.99 \$0.18 \$7.95 \$2.99 JUNE 2018	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3% +0% CHANGE	T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT T8 T8 TBIT		\$2	\$4	\$6		\$8	JUNE 20 JUNE 20 JUNE 20 JUNE 20 JUNE 20	019 018 00 00 00 00 00 00 00 00 00 00 00 00 00
T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT TCTAL RAC	\$7.20 \$9.20 \$8.72 JUNE 2019 \$4.58 \$3.87 \$1.99 \$4.01 \$9.51 \$5.61 \$4.76 \$3.17 \$4.56 \$2.28 \$3.96 \$4.97 JUNE 2019 \$1.10 \$3.50 \$0.64 \$2.70 \$1.25 \$1.89 \$1.73 \$0.20 \$7.70 \$2.99 JUNE 2019	\$6.44 \$8.72 \$8.23 JUNE 2018 \$3.69 \$4.29 \$2.59 \$3.92 \$9.35 \$5.56 \$4.68 \$3.15 \$4.23 \$2.20 \$3.78 \$4.87 JUNE 2018 \$0.75 \$3.85 \$0.52 \$2.59 \$1.04 \$1.94 \$1.99 \$0.18 \$7.95 \$2.99 JUNE 2018	+12% +6% +6% CHANGE +24% -10% -23% +2% +1% +2% +1% +8% +4% +5% +2% CHANGE +46% -9% +23% +4% +20% -3% -13% +10% -3% +0% CHANGE	T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T7 T8 \$0 T1 T2 T3 T4 T5 T6 T7 T8 T8 TBIT T8 TBIT		\$2	\$4	\$6	•	\$8	JUNE 20 JUNE 20 JUNE 20 JUNE 20 JUNE 20	019 018 00 019 018

¹ Duty Free sales per enplanement (SPE) is based on international enplaned passengers (PAX), while all the others are based on all enplaned PAX.

² With the one exception being Duty Free SPE in T5 in which the all enplaned PAX numbers are used as the denominator instead of the international enplaned PAX numbers.