



# Landside Access Modernization Program Small Business Forum

July 12, 2016



... Of Like Minds

# Welcome

# **Ingrid Merriwether**

President & Chief Executive Officer

Merriwether & Williams Insurance Services

## Who's in the Room



- Board of Airport Commissioners
- Chief Executive Officer
- LAWA Executive Team

## City & LAWA Services









Los Angeles Business Assistance Virtual Network











## **Community Partners**







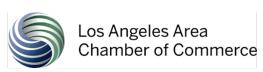




















## **Community Partners**

Arab American Association of Engineers & Architects Asian American Architects & Engineering Association BizFed

Construction Management Association of America Disabled Veterans Business Alliance – Orange County Hire LAX Program

Filipino American Society of Architects & Engineers
Greater Los Angeles African American Chamber of Commerce
Latino Business Association

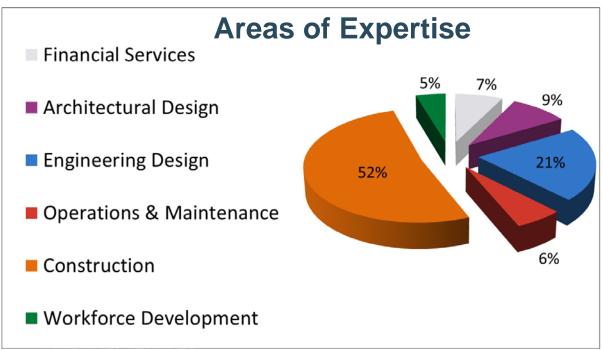
Los Angeles Mayor's Office of Economic and Workforce Development National Association of Minority Contractors – Southern California National Association of Women Business Owners – Los Angeles National Inspection Testing & Certification SCORE

The American Council of Engineering Companies
Women Business Enterprise Council
Young Black Contractors Association Incorporated

## **Participant Composition**

79 Primes

**❖** 313 Subcontractors





**Our Role:** 

... Of Like Minds

- Small Local Business Engagement
- Policy Consulting for Los Angeles World Airports
- City's Contractor Development & Bonding Program Administrator
- Guide for Today's Event

## **Today's Program**

- I. Welcome, Introductions & What We Want You to Know
- II. Small, Local, & Diverse Inclusion Initiatives to Date
- III. Los Angeles World Airports' (LAWA) Vision
- IV. Landside Access Modernization Program Update
- V. LAWA Business Inclusion Panel Discussion
- VI. What We've Learned What's in the Works What to Expect Next
- VII. Networking Reception

## Small, Local, & Diverse Inclusion Initiatives

## **Progress To Date:**

- February 5, 2016
  - LAMP Industry Forum
- February 29, 2016
  - Chambers & Community Luncheon
- March 17, 2016
  - ❖ Board of Airport Commissioners unanimously adopt to include professional services in LAWA's Local Business Preference Program

## Small, Local, & Diverse Inclusion Initiatives

- April 6, 2016
  - Merriwether & Williams convenes construction & professional services focus groups
- April 21, 2016
  - Board adopts Local Business Enterprise (LBE) and all Local Small Business Enterprise (LSBE) principles and recommends draft ordinance for City Council approval
- June 9, 2016
  - ❖ LAWA releases Automated People Mover (APM) Request for Qualifications (RFQ)



# **Vision**

## **Deborah Flint**

Chief Executive Officer
Los Angeles World Airports



# Vision

## Nolan V. Rollins

Commissioner
Board of Airport Commissioners



# Landside Access Modernization Program Update

# Roger A. Johnson

Deputy Executive Director Los Angeles World Airports

## **LAMP Components**

#### **APM**

- APM Fixed Facilities
- APM Operating System
- Other components

\$2.7B

#### CONRAC

- Customer ServiceBuilding
- Rental Car Storage
- Vehicle prep and light maintenance

\$1.0B

#### **Terminals**

- Terminal interface for pedestrian bridges
- Vertical cores

\$400M

#### Metro

 Interface with Metro at 96<sup>th</sup> Street Metro Station (Metro Project)

By Metro

#### **ITFs**

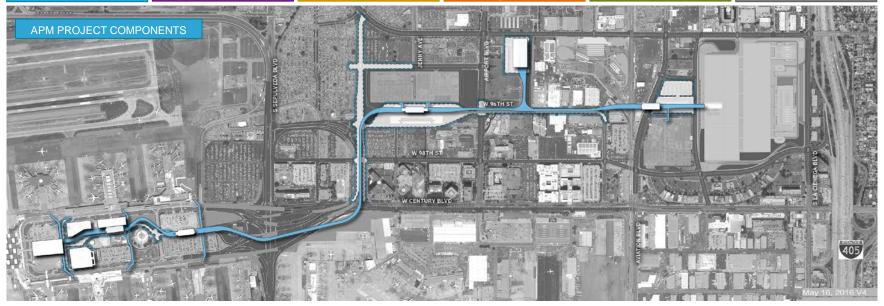
- Pick-up/drop-off curbs
- Commercial modes
- Parking

\$600M

#### Roads

 Roadways, site work, utilities

\$800M



## **APM & Other LAMP Components**



## **APM Subcontracting Opportunities**

## Today's Forum is focused on APM

- The APM contract will be the first of its kind in the history of the City of Los Angeles
- Unique subcontracting opportunities
- Design, Build, Finance, Operate and Maintain (DBFOM)

## **APM Subcontracting Opportunities**

## **Design**

- Civil
- Structural
- Roadways
- Electrical
- Architectural
- Landscaping
- Etc.

## **Build**

All facets of construction & construction management

## **Finance**

Variety of financial services

## **Operate & Maintain**

- 30+ years of skilled jobs
- Workforce development & training

## **Anticipated APM Dates**

•	RFQ Release	June 9, 2016
•	Pre-Submittal Meeting	June 20, 2016
•	Small Business Forum	July 12, 2016
•	Statement of Qualifications Due	August 11, 2016
•	Board Action	September 15, 2016
•	Release Draft RFP	September 27, 2016

# LAWA Business Inclusion Panel Discussion



# **Welcome to Panel**

## Valeria C. Velasco

Vice President Board of Airport Commissioners

# LAWA Business Inclusion Panel Discussion

# What We've Learned

## What We've Learned

- LAWA's commitment and leadership
  - Change in the paradigm for Local & Small Business (LSB) engagement
- Significant progress to date
  - Stakeholder input and collaboration
  - New policy pending City Council approval of ordinance
  - **❖** RFQ for APM with significant consideration for inclusion

# What's in the Works

## What's in the Works

- Dedicated Access Point (DAP):
  - Centralized source for LSBs to register and post profile of firms' capabilities
  - Source for primes to advertise and draw from to meet LSB inclusion goals
  - Private and secure system to upload documents to support LSB qualifications
  - ❖ Technical assistance to better position LSBs for opportunities through Contractor Development and Bonding Program connection

## What's in the Works

- Innovative Approaches to Subcontracting
  - Unbundling and right-sizing of subcontracts for LSBs

- LAWA Small Business Contract Advocate
  - Provide support and mediation on contract-related issues

# What to Expect Next

## What to Expect Next

- First of many events
- Continuous feedback
  - Help inform RFP
  - On-going forum to listen and adapt
- Networking Reception
  - Room Layout & Resources
  - Outreach and Outcomes

## **Networking Reception**

- Financial Services
- Architectural Design
- Engineering Design
- Operations & Maintenance
- Construction
- Workforce Development













# Thank You! Let the Networking Begin!