



Doing Business with Los Angeles World Airports

Monthly Workshop

November 2, 2022

A G E N D A

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|--------------|---|--|
| 9:00 | Introduction – Business Opportunities –
Competitive Processes (RFP/RFBs) | <i>JOON LEE</i> |
| 9:20 | Concessions Overview | <i>TITUS DECOURSEY</i> |
| 9:30 | The Development Group Overview | <i>MATTHEW YEUNG</i> |
| 9:40 | Registering on RAMP Demo | <i>JOON LEE</i> |
| 9:50 | Business Assistance Programs: <ul style="list-style-type: none">• Business, Jobs, and Social Responsibility• First Source Hiring Program• Contractor Development & Bonding Program | <i>SCOTT LEE</i>
<i>ROSA OSORIO</i> |
| 10:15 | Certification | <i>SHAUN SHIMODA-KOBAYASHI</i> |
| 10:30 | Administrative Requirements | <i>BRIAN GARCIA</i> |