



Doing Business with Los Angeles World Airports

Monthly Seminar

March 4, 2020

A G E N D A

9:00 General Introductions *JOON LEE*

GENERAL INFORMATION:

**9:10 LAWA Procurement Process Overview and
BID Requirements** *VALERIE WORKS-GOODE*

9:30 LABAVN Demo *JOON LEE*

9:40 Doing Business with LAWA *CHAMBERLAIN DURU*

9:50 First Source Hiring Program *GABY CARTER*

9:55 BREAK – Networking

BUSINESS PROGRAMS and CERTIFICATIONS:

10:05 Contractor Development and Bonding Program *ROSA OSORIO*

**10:15 Getting Certified &
Business Enterprise Programs** *ELAINE LUONG-HUYNH*

10:50 Administrative Requirements *MARVIANA JONES*

CONCLUSION SESSION:

11:00 Next Steps *MARVIANA JONES*

Discussions, questions and answers

Evaluation