



Doing Business with Los Angeles World Airports

Monthly Workshop

April 7, 2021

A G E N D A

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|--------------|--|---|
| 9:00 | Introduction – Business Opportunities –
Competitive Processes (RFP/RFBs) | <i>JOON LEE</i> |
| 9:20 | Concessions Overview | <i>MELANIE TORRES</i> |
| 9:30 | Registering on LABAVN Demo | <i>JOON LEE</i> |
| 9:45 | Business Assistance Programs: | |
| | <ul style="list-style-type: none">• Business, Jobs, and Social Responsibility• First Source Hiring Program• Contractor Development & Bonding Program | <i>CHAMBERLAIN DURU</i>
<i>CLARENCE ESPINOSA</i>
<i>ROSA OSORIO</i> |
| 10:15 | Certification | <i>SHAUN SHIMODA-KOBAYASHI</i> |
| 10:30 | Administrative Requirements | <i>BRIAN GARCIA</i> |