

CONCESSION GROSS SALES AUGUST 2020



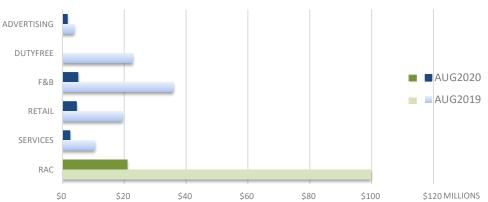
| CONCESSION | AUGUST 2020 | AUGUST 2019 | CHANGE |
|-------------------|--------------|---------------|----------------|
| ADVERTISING | \$1,539,643 | \$3,804,084 | -59.5% |
| DUTYFREE | \$0 | \$22,701,965 | -100.0% |
| F&B | \$4,955,958 | \$35,818,954 | -86.2% |
| RETAIL | \$4,483,117 | \$19,428,206 | -76.9% |
| SERVICES | \$2,370,525 | \$10,398,020 | -77.2% |
| IN-TERMINAL CON. | \$13,349,243 | \$92,151,229 | -85.5% |
| RAC | \$20,987,618 | \$99,742,614 | -79.0% |
| OFF-TERMINAL CON. | \$20,987,618 | \$99,742,614 | -79.0% |
| TOTAL CONCESSION | \$34,336,861 | \$191,893,843 | - 82.1% |

| ADVERTISING | AUGUST 2020 | AUGUST 2019 | CHANGE |
|-------------|-------------|-------------|--------|
| T1 | \$96,427 | \$307,707 | -68.7% |
| Т2 | \$211,056 | \$299,812 | -29.6% |
| Т3 | \$92,776 | \$319,610 | -71.0% |
| T4 | \$235,488 | \$554,670 | -57.5% |
| T5 | \$143,793 | \$284,988 | -49.5% |
| т6 | \$29,605 | \$142,492 | -79.2% |
| Т7 | \$107,079 | \$354,960 | -69.8% |
| Т8 | \$7,324 | \$97,686 | -92.5% |
| TBIT | \$616,095 | \$1,442,158 | -57.3% |
| TOTAL | \$1,539,643 | \$3,804,084 | -59.5% |

| DUTY FREE | AUGUST 2020 | AUGUST 2019 | CHANGE |
|-----------|-------------|--------------|---------|
| T2 | \$0 | \$578,627 | -100.0% |
| Т3 | \$0 | \$0 | -100.0% |
| T4 DUTY | \$0 | \$660,925 | -100.0% |
| T5 FREE | \$0 | \$65,510 | -100.0% |
| Т6 | \$0 | \$374,523 | -100.0% |
| Т7 | \$0 | \$439,223 | -100.0% |
| TBIT | \$0 | \$20,583,157 | -100.0% |
| TOTAL | \$0 | \$22,701,965 | -100.0% |

| F & B | AUGUST 2020 | AUGUST 2019 | CHANGE |
|---------------|-------------|--------------|---------|
| T1 | \$740,484 | \$3,702,647 | -80.0% |
| T2 | \$865,157 | \$3,270,585 | -73.5% |
| Т3 | \$0 | \$2,952,259 | -100.0% |
| Т6 | \$553,122 | \$3,742,155 | -85.2% |
| TBIT | \$529,850 | \$8,199,933 | -93.5% |
| TCM TERM. | \$2,688,614 | \$21,867,578 | -87.7% |
| T4 | \$844,168 | \$4,460,687 | -81.1% |
| Т5 | \$912,957 | \$4,761,557 | -80.8% |
| Т7 | \$510,218 | \$3,584,112 | -85.8% |
| Т8 | \$0 | \$1,145,020 | -100.0% |
| NON-TCM TERM. | \$2,267,344 | \$13,951,376 | -83.7% |
| TOTAL | \$4,955,958 | \$35,818,954 | -86.2% |

| RETAIL | AUGUST 2020 | AUGUST 2019 | CHANGE |
|-------------------------|-------------|--------------|----------------|
| T1 | \$637,089 | \$1,456,123 | -56.2% |
| T2 | \$784,914 | \$1,752,019 | -55.2% |
| Т3 | \$0 | \$781,151 | -100.0% |
| Т6 | \$289,437 | \$1,741,879 | -83.4% |
| TBIT | \$690,408 | \$7,523,948 | -90.8% |
| TCM TE <mark>RM.</mark> | \$2,401,849 | \$13,255,120 | -81.9% |
| T4 | \$778,964 | \$2,310,205 | -66.3% |
| T5 | \$681,928 | \$1,563,957 | -56.4% |
| Т7 | \$617,596 | \$1,928,029 | -68.0% |
| Т8 | \$0 | \$370,895 | -100.0% |
| NON-TCM TERM. | \$2,078,487 | \$6,173,086 | -66.3% |
| TOTAL | \$4,480,336 | \$19,428,206 | - 76.9% |



| RAC | AUGUST 2020 | AUGUST 2019 | CHANGE |
|-------|--------------|--------------|--------|
| | \$20,987,618 | \$99,742,614 | -79.0% |
| TOTAL | \$20,987,618 | \$99,742,614 | -79.0% |

COMMENTS:

Overall, Concession sales are down 82.1% (\$157.56m). In-Terminal Concession sales are down 85.5% (\$78.8m), compared to the 78.2% enplaned passenger (PAX) decline during the same period.

Advertising sales are down 59.5% (\$2.26m).

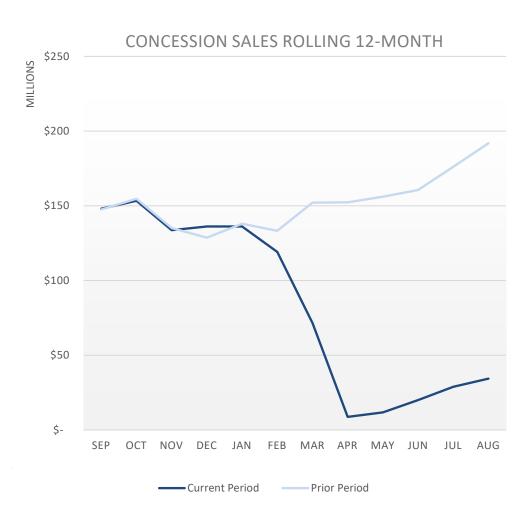
Duty Free sales are down 100% (\$22.7m). All the Duty-Free stores are closed as the Int' PAX numbers are down 90.2% YoY due to impact of COVID-19.

F & B sales are down 86.2% (\$30.86m), which is worse than the decrease in PAX of 78.2%. Sales in TCM terminals are down 87.7% (\$19.18m), while TCM terminals PAX are down 82%. Sales in Non-TCM terminals are down 83.7% (\$11.68m), while the PAX in Non-TCM terminals are down 72.4%.

Retail sales are down 76.9% (\$14.95m). TCM terminals sales are down 81.9% (\$10.85m) compared to the 82% decrease in TCM terminals PAX numbers. Sales in Non-TCM terminals are down 66.3% (\$4.09m), while PAX numbers in Non-TCM terminals are down 72.4%.

Gross sales from Services are down 77.2% (\$8.03m).

RAC sales are down 79% (\$78.75m).



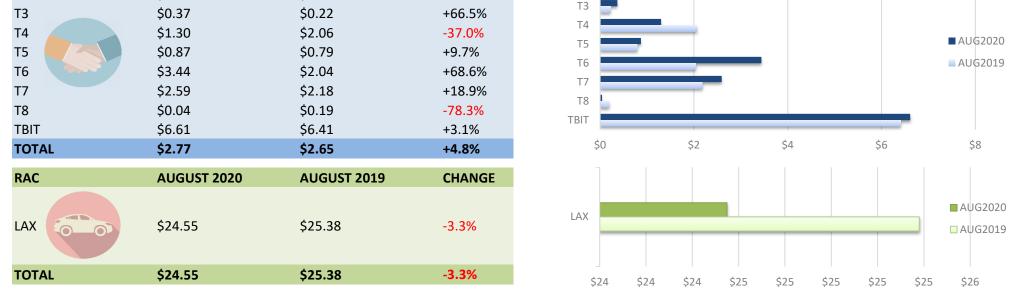
| SERVICES | AUGUST 2020 | AUGUST 2019 | CHANGE |
|----------|-------------|--------------|--------|
| T1 | \$283,440 | \$382,540 | -25.9% |
| Т2 | \$692,648 | \$1,813,102 | -61.8% |
| Т3 | \$7,818 | \$82,819 | -90.6% |
| T4 | \$188,765 | \$945,790 | -80.0% |
| T5 | \$132,623 | \$388,676 | -65.9% |
| т6 | \$228,217 | \$813,831 | -72.0% |
| Т7 | \$300,518 | \$909,082 | -66.9% |
| Т8 | \$371 | \$31,352 | -98.8% |
| TBIT | \$536,127 | \$5,030,828 | -89.3% |
| TOTAL | \$2,370,525 | \$10,398,020 | -77.2% |



CONCESSION GROSS SALES PER ENPLANEMENT AUGUST 2020



| CONCESSION | AUGUST 2020 | AUGUST 2019 | CHANGE | | | I | | |
|-----------------------|-------------------------|-------------------------|------------------|-------------|--------|------|-------|---|
| DVERTISING | \$1.80 | \$0.97 | +86.1% | ADVERTISING | | | | |
| JTYFREE ¹ | \$0.00 | \$13.77 | -100.0% | DUTYFREE | | | | |
| kВ | \$5.80 | \$9.11 | -36.4% | F&B | | _ | _ | |
| ETAIL | \$5.24 | \$4.94 | +6.1% | | _ | _ | | |
| ERVICES | \$2.77 | \$2.65 | +4.8% | RETAIL | | | | |
| N-TERMINAL CON. | \$15.62 | \$23.45 | -33.4% | SERVICES | | | | |
| AC | \$24.55 | \$25.38 | -3.3% | RAC | | | | |
| OFF-TERMINAL CON. | \$24.55 | \$25.38 | -3.3% | | | | | |
| DTAL CONCESSION | \$40.17 | \$48.83 | -17.7% | \$0 | \$5 | \$10 | \$15 | |
| VERTISING | AUGUST 2020 | AUGUST 2019 | CHANGE | | | | | |
| | \$1.80 | \$0.97 | +86.1% | LAX | | | _ | |
| OTAL | \$1.80 | \$0.97 | +86.1% | \$0.0 | \$0.5 | | \$1.0 | |
| ITY FREE ¹ | AUGUST 2020 | AUGUST 2019 | CHANGE | ţ. | ý ö tö | | ÷ 210 | |
| 2 | \$0.00 | \$6.27 | -100.0% | Т2 | | | | |
| | \$0.00 | \$0.00 | -100.0% | Т3 | | | | |
| | \$0.00 | \$8.48 | -100.0% | T4 | | - | | |
| DUTY FREE | \$0.00 ² | \$0.13 ² | -100.0% | T5 | | | | |
| | \$0.00 | \$2.80 | -100.0% | T6 | - | | | |
| | \$0.00 | \$10.36 | -100.0% | T7 | | | | |
| IT | \$0.00 | \$27.18 | -100.0% | ТВІТ | | | | _ |
| TAL | \$0.00 | \$13.77 | -100.0% | \$0 | \$5 | \$10 | \$15 | |
| В | AUGUST 2020 | AUGUST 2019 | CHANGE | I | | | | |
| | \$5.94 | \$9.11 | -34.8% | T1 | | | | |
| | \$6.25 | \$7.52 | -16.9% | T2 | | | | |
| | \$0.00 | \$7.88 | -100.0% | Т3 | | | | |
| | \$8.33 | \$9.37 | -11.1% | Т6 | | | | _ |
| Т | \$6.53 | \$10.45 | -37.5% | твіт | | | | |
| M TERM. | \$6.22 | \$9.11 | -31.7% | Т4 | | | | |
| | \$5.80 | \$9.72 | -40.3% | т5 | | | | |
| 7 | \$5.98 | \$9.71 | -38.3% | | | | | |
| | \$4.40 | \$8.60 | -48.8% | Τ7 | | | | |
| DN-TCM TERM. | \$0.00 \$5.36 | \$7.01 \$9.12 | -100.0% | Т8 | | | | |
| ON-TOWITERIM. | \$5.80 | \$9.12 \$9.11 | -41.2% -36.4% | \$0 | \$2 | \$4 | \$6 | ç |
| TAIL | AUGUST 2020 | AUGUST 2019 | CHANGE | | | | | |
| TAIL | \$5.11 | \$3.58 | +42.6% | T1 | | _ | | |
| | \$5.67 | \$4.03 | +40.8% | Т2 | | - | | |
| <u>2</u> } | \$0.00 | \$2.08 | -100.0% | Т3 | | | | |
| | \$4.36 | \$4.36 | -0.1% | | _ | | | |
| п | \$8.51 | \$9.59 | -11.2% | Т6 | | | | |
| M TERM. | \$5.56 | \$5.52 | +0.7% | TBIT | | | | |
| | \$5.35 | \$5.03 | +6.4% | Τ4 | | | • | |
| | \$4.47 | \$3.19 | +40.2% | Т5 | | | | |
| | \$5.33 | \$4.62 | +15.3% | Т7 | | | | |
| | \$0.00 | \$2.27 | -100.0% | Т8 | | | | |
| N-TCM TERM. | \$4.92 | \$4.04 | +21.8% | | 40 | | | |
| TAL | \$5.24 | \$4.94 | +6.0% | \$0 | \$2 | \$4 | \$6 | |
| RVICES | AUGUST 2020 | AUGUST 2019 | CHANGE | L | | | | |
| | \$2.27 | \$0.94 | +141.5% | T1 | _ | | | |
| | \$5.00 | \$4.17 | +20.0% | T2 | | | _ | _ |
| 2 | 40.07 | 40.00 | | Т3 | | | | |



1 Duty Free sales per enplanement (SPE) is based on international enplaned passengers (PAX), while all the others are based on all enplaned PAX.

2 With the one exception being Duty Free SPE in T5 in which the all enplaned PAX numbers are used as the denominator instead of the international enplaned PAX numbers.